

## PERFORMANCE OF THE NSW

## RETAIL ENERGY MARKETS



in 2017-18

## Competition in the NSW retail electricity and gas market continues to develop

4%

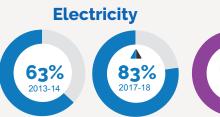


when prices were deregulated

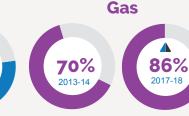


Number of customers that have moved from standing offers to market offers has increased



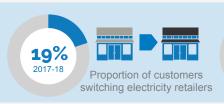


15%









2013 2014 2015 2016 2017 2018







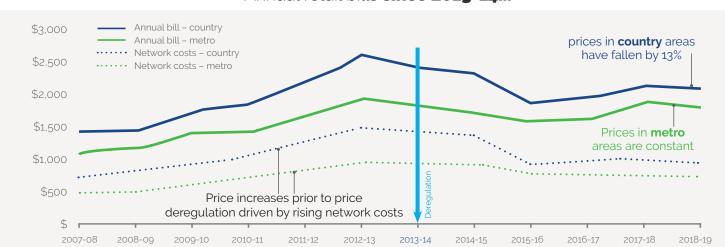
We have a **new** recommendation to help support competition

Retailers should be prohibited from engaging in retention and win-back activities for six months following a switch.

- Provides an incentive for retailers to proactively reduce prices for all customers
- Helps smaller retailers expand their market share

This measure should be in place for a transitional period (for example three years), while competition continues to develop.

## Annual retail bills since 2013-14...



Note: Annual bills calculated based on the average price for a typical customer using 5,100 kWh per year; prices in real \$2018-19.

