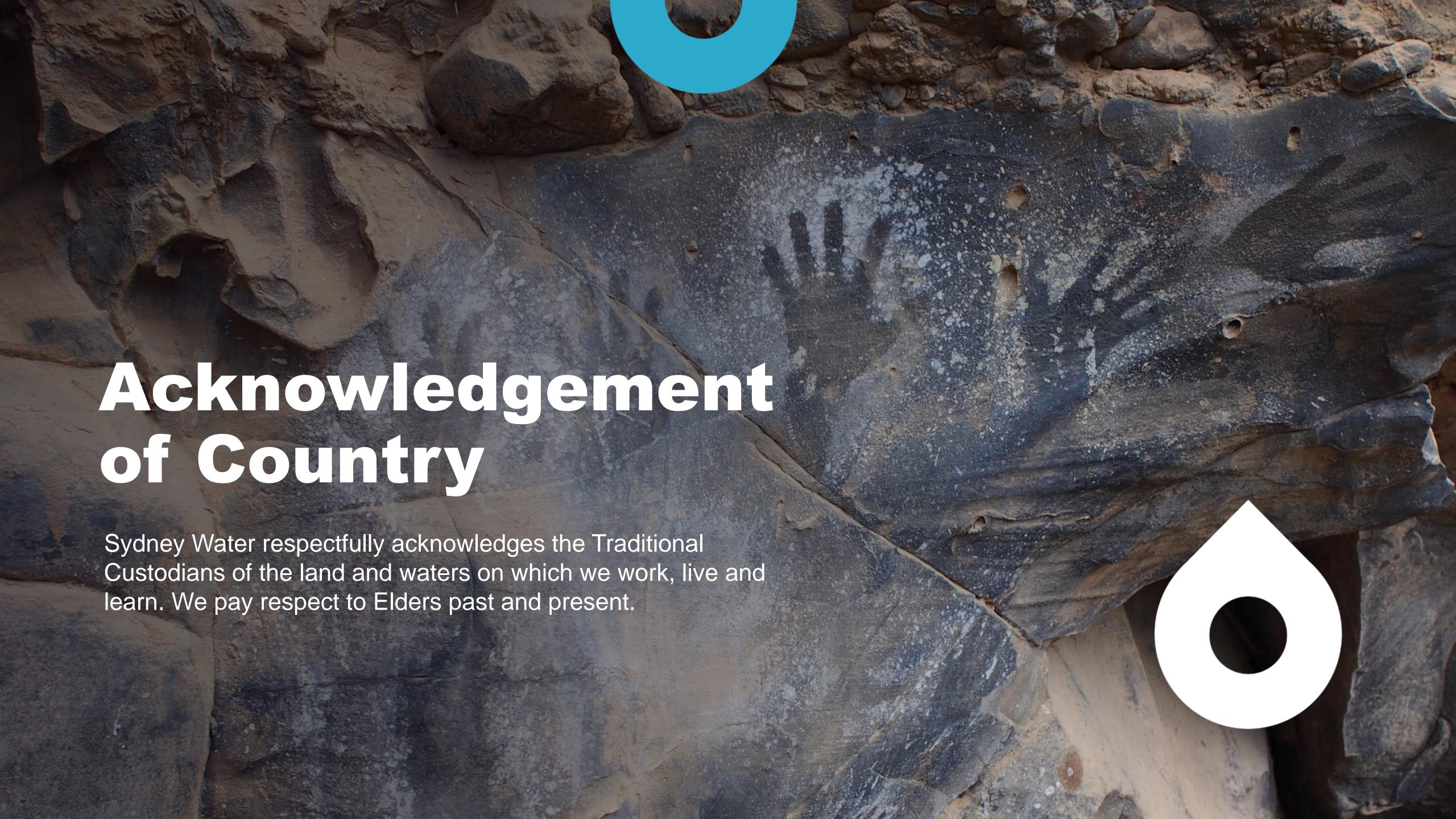
Sydney MATER

IPART Regulatory Framework Review – How we regulate the water businesses

Draft Report – Delivering customer value Public Hearing 16 August 2022





Welcome improvements

We welcome and support many of IPART's improvements to the proposed 3Cs framework since August 2021



Changes to the expenditure review process (including early engagement, five-year price periods and nine-month price reviews)



Capping the value of ex-post incentive schemes to 1% of annual revenue across the three schemes

IPART's proposed 3Cs framework



Clarification and refinements to IPART's proposed 12 guiding principles under the framework



Recognition of long-term pricing adjustment mechanisms to support long-term planning



Engaging and delivering value to our customers



We especially welcome IPART placing customers at the front and centre of business planning and our regulatory framework.

At Sydney Water, we have the 'Customer at the heart' of everything we do.

For our next Price Proposal, we are aiming to place customers at the centre and deliver even more value to our customers.

We are:

- refreshing our Customer and Community Reference Group, and
- rolling out our largest and most ambitious customer engagement program yet,

to help shape our 2025 proposal and long-term business plan.

Further improvements

01. Grading

Break the link between grading of the utility proposal and ability to access pricing innovations and incentive schemes

02. Incentive schemes

Defer consideration of the Capital Expenditure Sharing Scheme, which has not yet been demonstrated to be in customers' interests

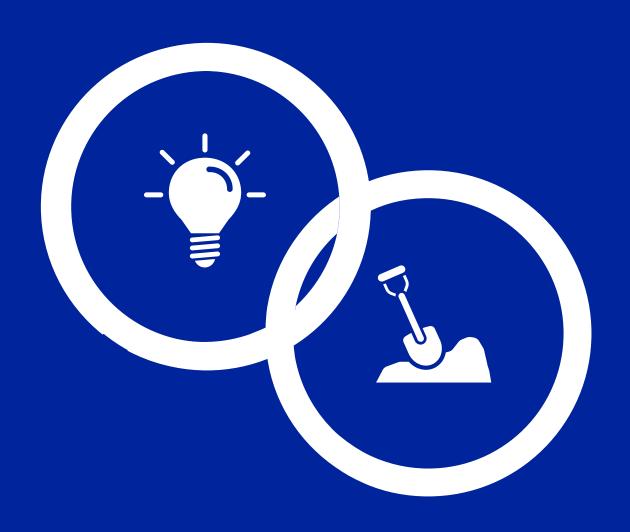
03. Review process

Lifting the expenditure threshold for review of capex business cases and minimising review for governmentapproved business cases

04. Accountability

Establish an independent review process to ensure accountability of IPART's grading decisions

Implementing the 3Cs framework



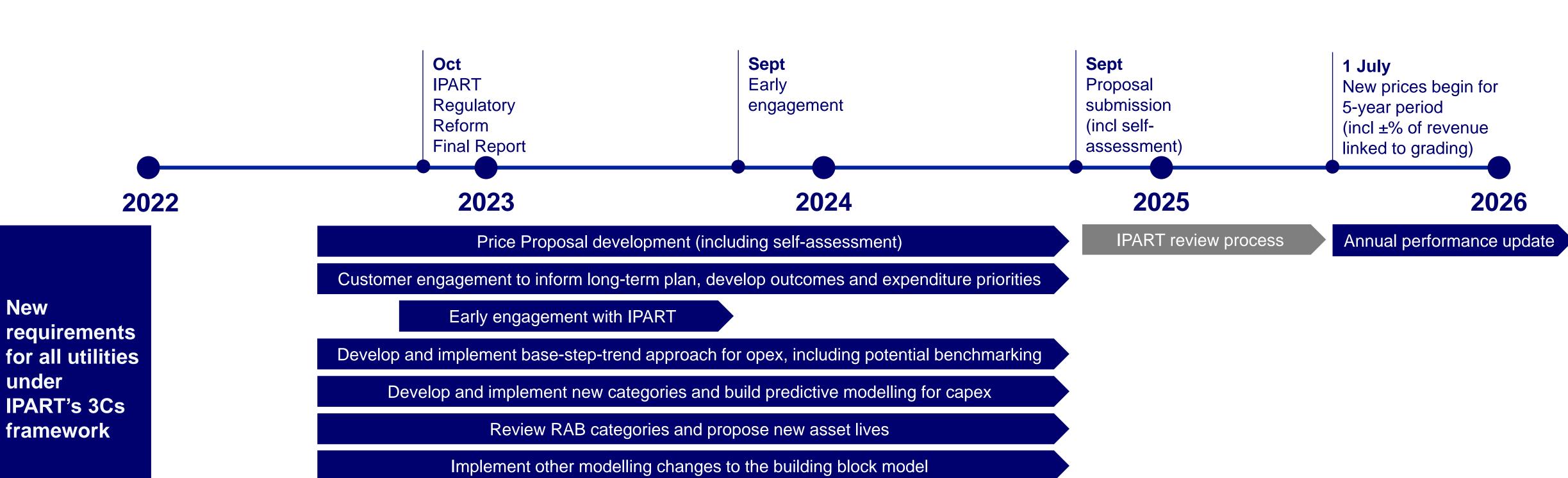
IPART has proposed a wide range of significant and far-reaching reforms, as part of the 3Cs framework.

These include:

- an early engagement process,
- self-assessment and proposal grading,
- changes to the expenditure review process,
- annual reporting of performance against customer outcomes,
- options to develop and propose different forms of price control, and
- implementing three new incentive schemes one each for operating expenditure, capital expenditure, and customer outcomes delivery. 6

An ambitious reform agenda

Collaborate with IPART to develop "better water regulation" handbook



Additional new requirements for utilities with Advanced & Leading proposals

Develop and propose form of price control

Develop and propose customer choice pricing (e.g. water conservation pricing)

Implement CESS

Implement EBSS

Design outcome delivery incentive scheme

Apply CESS, EBSS and ODIs

Prioritising reforms

We continue to advocate strongly for a targeted approach to prioritising and implementing those reforms that will be the most beneficial for consumers, whilst allowing utilities adequate time for learning, adapting and implementing changes properly.

Specifically, this would involve staggering the implementation of the reforms across two determination periods.

01

Introduce:

- proposal grading system,
- new requirements under Customer and Cost principles,
- customer outcomes/ODIs,
- EBSS,
- changes to the expenditure review process,
- review of the RAB, and
- water conservation pricing.

02

Consider:

• CESS.

