



# Community Awareness and Engagement Strategy Outcomes Report

Proposed Special Rate Variation (SRV) Application

November 2023



#### Document status

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## Executive summary

This Community Awareness and Engagement Strategy Outcomes Report details the outcomes of the community awareness and engagement strategy undertaken by Goulburn Mulwaree Council (“Council”) in relation to a proposed application to the Independent Pricing and Regulatory Tribunal (“IPART”) for a Special Rate Variation (“SRV”), which was delivered over seven (7) weeks from 20 September 2023 to 03 November 2023.

The engagement was planned over two phases:

1. **Inform:** to raise awareness of why an SRV is needed and inform the Goulburn Mulwaree community of the three (3) options being considered, including two (2) SRV scenarios.
2. **Consult:** to publicly exhibit the revised Long-Term Financial Plan (“LTFP”) and Delivery Program and seek community feedback on the three (3) options being considered, including two (2) SRV scenarios.

Implementation of this engagement was carried out in accordance with the Community Engagement Strategy endorsed by Council at its Ordinary Meeting held 19 September 2023. Significant effort was made to effectively promote the engagement, with a wide range of communication tools and platforms utilised to inform the community of the engagement and explain how members of the community could participate and provide feedback on the three (3) options being considered by Council, including the two (2) SRV scenarios.

As part of the engagement, Council facilitated an online submission to gather community feedback on the proposed SRV, specifically asking respondents to nominate their preferred option out of the following:

- Base Case (No SRV)
- SRV Option 1: One-year SRV
- SRV Option 2: Two-year SRV

In total, 1,858 submissions were received. Self-initiated written feedback received by Council up to 03 November 2023 totalled nine (9) emails.

## Key findings

- Council’s communication and awareness efforts were effective. Through a comprehensive combination of print, radio and online communication tools, Council was able to achieve significant reach within the community: 3,459 people accessed the SRV information page on Council’s website in the period from 20 September 2023 to 03 November 2023.
- Respondents overwhelmingly opposed an SRV, with 1,717 respondents (representing 92.5 per cent) identifying the Base Case (No SRV) as their preferred option. In contrast, 56 respondents (representing 3.0 per cent) selected Option 1 (One-year SRV) as their preferred option, with 39 respondents (representing 2.0 per cent) nominating Option 2 (Two-year SRV) as their preferred option. Forty-six (46) respondents (representing 2.5 per cent) did not identify a preferred option.
- Many respondents raised concerns about the affordability of the proposed SRV, with many citing the ongoing cost of living pressures and increasing financial hardship as key reasons for their opposition to the proposal.

- Some respondents believe that the extent of the two (2) SRV scenarios was too significant for the timeframes proposed (one year and two years, respectively). Some respondents questioned whether the timeframe of the proposed SRV could be extended beyond two (2) years, indicating that this may be a more palatable option should an SRV be inevitable.
- Many respondents believe that Council needs to achieve further operational efficiencies and achieve further cost savings before an SRV is implemented. These respondents indicated that Council needs to refocus on delivering core, non-discretionary services and prioritise achieving further internal cost containment strategies with suggestions including (but not limited to) reviewing Council's organisation structure, reducing staffing levels, reviewing current service levels, and improving internal business processes.
- Some respondents expressed the view that Council needs to review strategic priorities and scale back its major projects before an SRV is implemented. These respondents questioned the value of major projects recently delivered by Council, with the Tony Onions Memorial Park Playground, Victoria Park Shibetsu Garden and Wollondilly River Walkway all being specifically identified as projects that may have been excessive or unnecessary, noting Council's financial position. Some respondents questioned why Council is continuing to operate the Goulburn Performing Arts Centre, and whether this facility could be disposed of to improve Council's financial position.
- Some respondents expressed dissatisfaction with Council's current service levels and do not believe that local infrastructure and facilities are being effectively maintained. Given they do not believe they are currently getting value-for-money for rates paid, these respondents do not have confidence that an SRV (if implemented) would result in improved service delivery.

## Next steps

We appreciate the high degree of public interest in Council's proposed SRV application and thank all members of the Goulburn Mulwaree community who took the opportunity to learn more about the proposed SRV, attend one of the drop-in information sessions, and provided feedback. Responses to the themes identified and issues raised via the community consultation process are detailed in Part 4 of this report. Additional information resources are available from Council's website at [www.goulburn.nsw.gov.au](http://www.goulburn.nsw.gov.au).

Council will further consider the proposed SRV at its Ordinary Meeting scheduled to be held Tuesday, 21 November 2023. The business paper for that meeting, as well as the subsequent minutes, will be made available from Council's website.

Should Council proceed in applying to IPART for an SRV, it will need to prepare and submit an application to IPART by 05 February 2024. After this deadline, IPART will publish the application (if any) and accompanying materials to its website and invite public submissions from members of the community via a three-week consultation period, commencing in February 2024 and concluding March 2024. IPART will review and consider all submissions it receives, prior to releasing its final decision in May 2024.

Further information on the SRV process, including how IPART assesses SRV applications, is available from IPART's website at [www.ipart.nsw.gov.au](http://www.ipart.nsw.gov.au).

# 1 Introduction

## 1.1 Background and context

Under the *Local Government Act 1993* (“the Act”), local councils are required to observe principles of sound financial management in exercising their functions and discharging their responsibilities. Section 8B of the Act specifically provides that councils must:

- ensure their spending is responsible and sustainable, aligning general revenue and expenses
- invest in responsible and sustainable infrastructure for the benefit of their local communities
- have effective financial and asset management
- have regard to achieving intergenerational equity, including ensuring that policy decisions are made after considering their effects on future generations, and that the current generation funds the costs of its services.

In NSW, the practice of rate capping applies. In practice, rate capping requires councils to levy rates in accordance with the rate peg set by the Independent Pricing and Regulatory Tribunal (“IPART”) in any financial year. The rate peg sets the maximum increase in each council’s general income for the financial year: councils can increase general income by up to the rate peg but cannot exceed it.

Achieving and maintaining financial sustainability is a challenge for all local councils in NSW. Accordingly, the Act provides a mechanism for councils to seek an SRV, enabling them to increase their general income above the rate peg. SRVs can be for one or several years and can be temporary or permanently retained in the rate base.

To date, Goulburn Mulwaree Council has never applied for an SRV.

## 1.2 Financial position

Council’s financial position is unsustainable at the current levels of expenditure and income. While Council has made decisions in relation to its assets, services, and rating options in the best interests of its community, this, when combined with other external influences and legislative restrictions, has gradually resulted in declining financial sustainability. It is critical that this be addressed before Council’s financial position deteriorates any further.

Council’s 2024-2034 Long Term Financial Plan (“LTFP”) forecasts consolidated operating deficits to 2034. The Base Case, which models the status quo and assumes no SRV, reveals that the organisation’s General Fund average operating deficit for the 10-year forecast period is estimated at \$10.7 million per year. Ongoing core costs and externally imposed obligations are outpacing revenue growth and placing Council’s budget under increasing pressure. Unless current levels of income are increased, Council will be unable to resource renewal of assets and maintain current services.

With costs out-stripping revenue, resulting in operating deficits, Council has reduced infrastructure renewal and maintenance to ensure a balanced budget. In some areas, Council has been able to utilise State and Federal grants, as well as loans, to fund infrastructure renewal and operations. However, these sources of funds are unreliable and unsustainable. Serving and repaying loans is becoming more costly. Council must now consider increasing rates revenue to adequately fund its current services and infrastructure needs.

### 1.2.1 Cost containment strategies and efficiency improvements

Council undertakes regular reviews to ensure that it is containing costs and implementing efficiency gains so that it is able to provide value for money to the community. Council has found savings to date of approximately \$0.639 million per year in financial benefits, one-off land sales of \$5.2 million, plus efficiency and productivity improvements. Some 44 initiatives were implemented, including:

- review of electricity accounts
- ceasing the mobile library service
- using internal borrowings to reduce interest cost and increase returns
- implementing LED street lighting
- undertaking a comprehensive review of s7.11 and s7.12 developer contributions.

Moving forward, Council has identified a further 42 improvement initiatives that it will implement in the coming years, providing a further annual net benefit of \$1.45 million. The one-off cost of implementing these initiatives is \$1.9 million. Council has also absorbed some key service expenditure items such as the Emergency Service Levy subsidy reduction. These improvements have been included in the updated LTFP. There are a further 19 improvement opportunities identified that need to be further assessed and costed before implementing, which are not included in the updated LTFP.

Council has also identified additional costs that it must incur to ensure its ongoing organisational sustainability, namely additional staff to address the growing service demand and asset usage. This will be implemented over three years at an estimated cost of \$2.5 million. While these changes will lead to an improvement in sustainability alone, they will not be sufficient for Council to be financially sustainable.

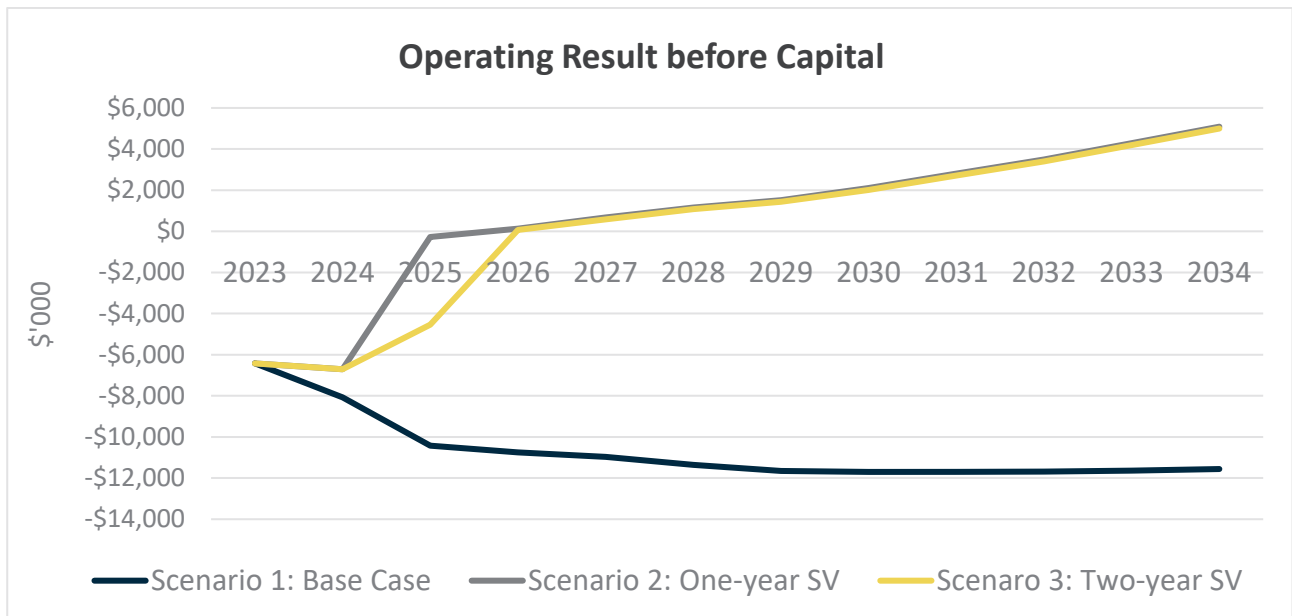
### 1.2.2 Financial outlook

Moving forward, a high-inflation environment, low rate increases and increased costs for materials and logistics will continue to impact Council's financial sustainability. So too, will population growth. As the Goulburn Mulwaree community continues to grow in size, there will be increased demand on local services and infrastructure. Council does not have the revenue to provide for this increased demand.

In its 2022-26 Delivery Program, Council identified the need to consider a special variation for rates to ensure its ongoing financial sustainability. In the 2024-34 LTFP, Council commenced the process of modelling an SRV in its financial planning scenarios. The LTFP incorporates three scenarios, being the Base Case (which models the status quo) as well as two scenarios which model an SRV. *Figure 1*, below, illustrates Council's operating result before capital under the three scenarios.



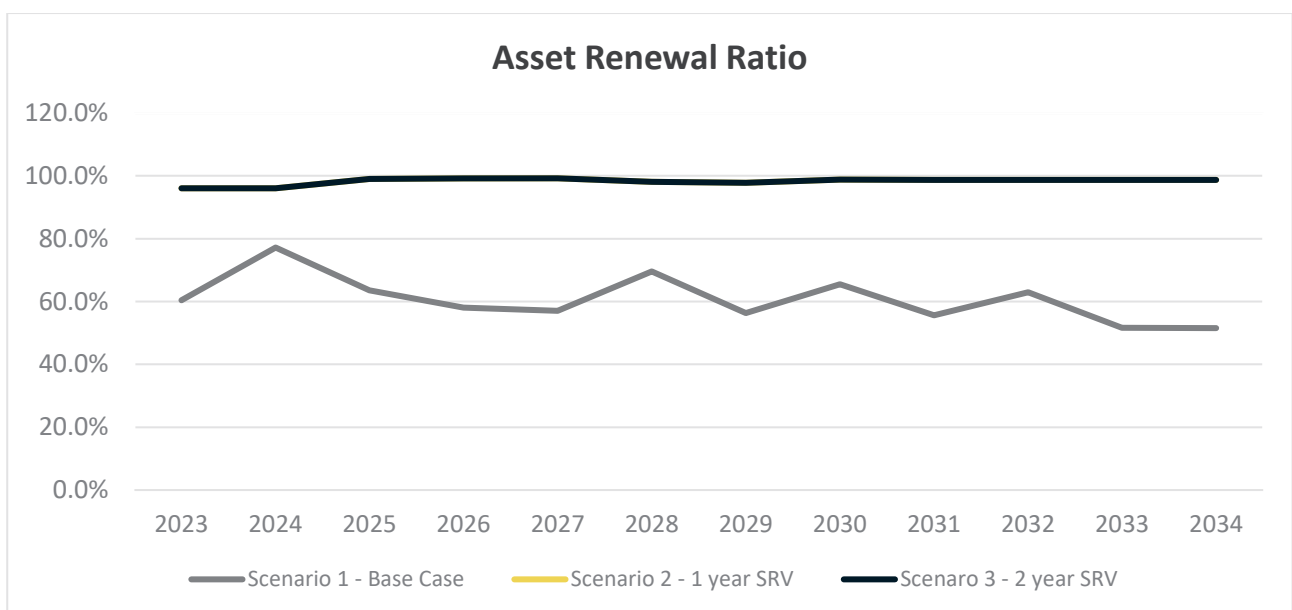
**Figure 1 General Fund operating result (forecast)**



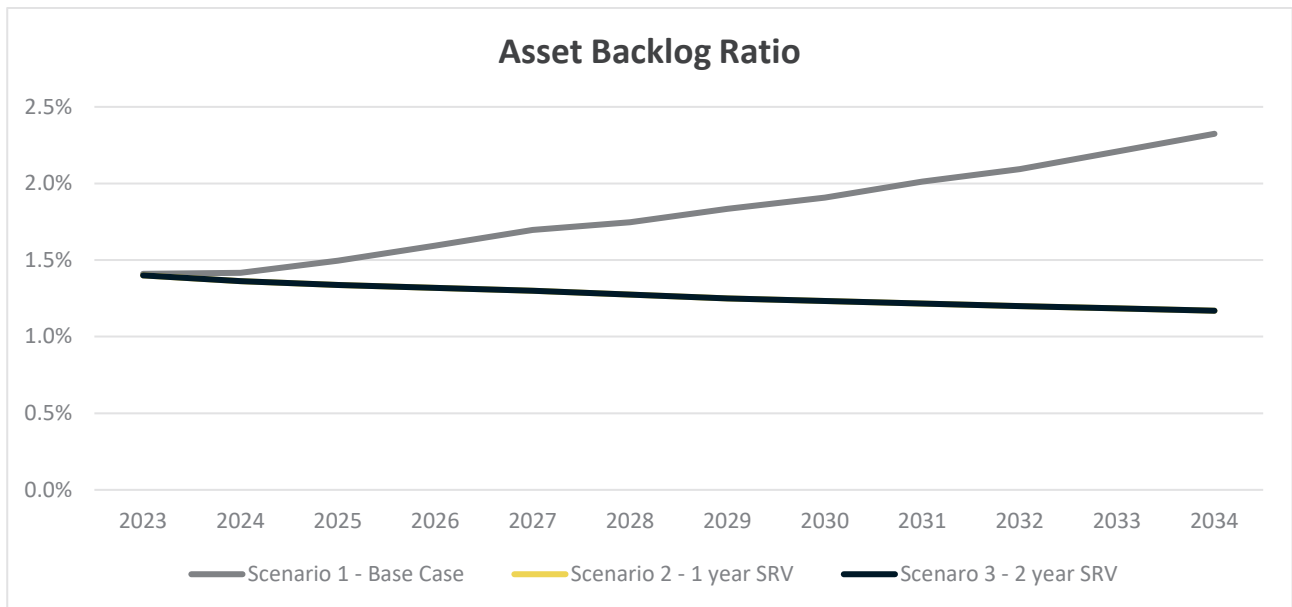
As illustrated above; under the Base Case, Council’s operating result is expected to continue to decline. Under either of the two (2) SRV options, however, the organisation’s operating result before capital would improve significantly, providing a modest surplus. In turn, this would allow Council to meet its asset upgrade and renewal requirements and maintain the current backlog ratio, and therefore the infrastructure assets, in a satisfactory condition.

Figure 3 and Figure 4, below, illustrate the forecast asset renewal and backlog ratio for Council assets. Scenario 2 and Scenario 3, both of which model an SRV, are exactly the same, and as such, only one line shows on the graphs.

**Figure 2 Asset renewal ratio (forecast)**

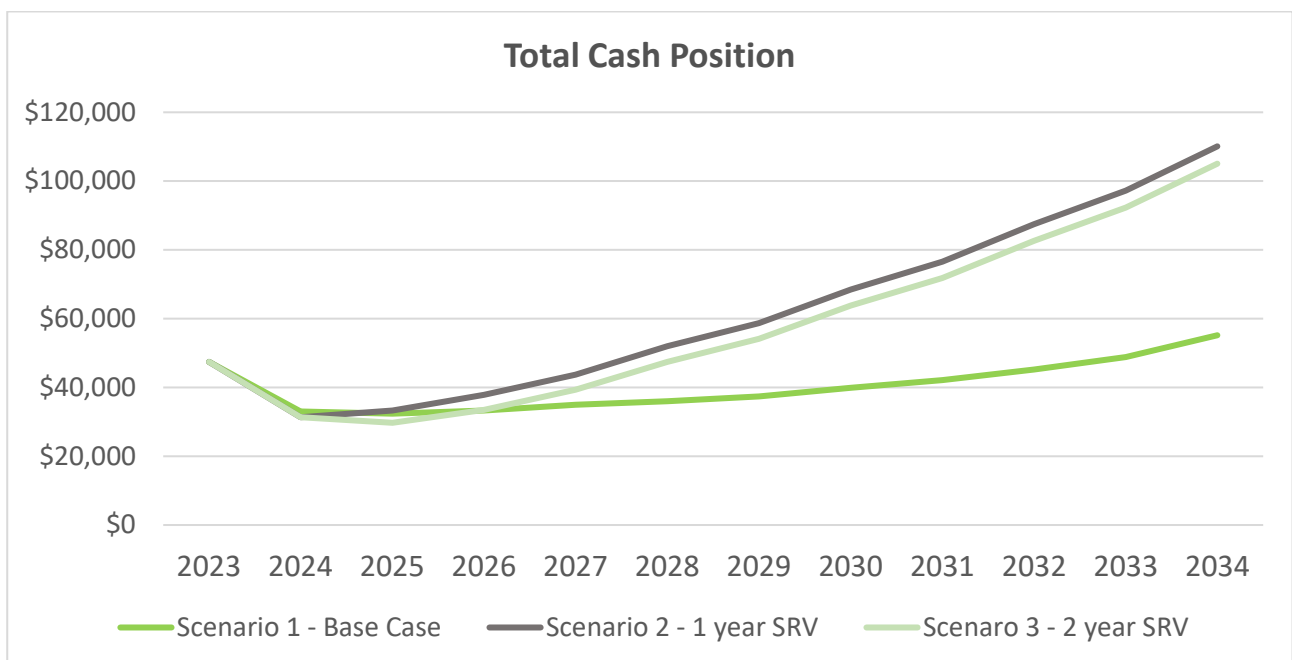


**Figure 3 Asset backlog ratio (forecast)**



Under the Base Case, Council will not be able to spend sufficiently on assets, and, as a result, cash is projected to grow. Under the SRV scenarios, Council is making best use of its cash reserves to invest in its assets, while still ensuring positive unrestricted cash balances throughout the 10-year forecast period.

**Figure 4 General Fund total cash position (forecast)**



Sound financial management encourages planning for modest operating surpluses and sufficient unrestricted cash reserves being maintained. This approach will enable Council to respond to events and circumstances that cannot be predicted or planned for in the LTFP. Council has experienced such events previously, and, while it is impossible to predict what will occur in future, it is prudent that it plans for similar expenditure, nonetheless.

### 1.3 Proposed SRV options

The three (3) options presented to the community were modelled on the three (3) scenarios detailed in the LTFP. These included the Base Case (Rate Peg Only), which would not entail Council seeking an SRV, as well as the two (2) SRV scenarios contained in the revised LTFP. Both SRV options were for a relatively similar increase overall (47.1 per cent and 51.2 per cent, respectively), with the key difference being that one option would see the SRV increase implemented over one year (2024-25), whereas the other option would spread the SRV increase over two years (2024-25 and 2025-26). The three (3) options are detailed in *Table 1*, below.

**Table 1 SRV Options**

Scenario	2024-25	2025-26	Cumulative SRV Increase*
1. Base Case – Rate Peg Only	3.5%	2.5%	6.1%
2. One-year SRV	43.5%	2.5%	47.1%
3. Two-year SRV	25.5%	20%	51.2%

\*Cumulative increase over two (2) years.

#### 1.3.1 Base Case – Rate Peg Only (No SRV)

Under the Base Case scenario, Council would not introduce an SRV, and the organisation’s financial position would continue on the current trajectory, generating considerable General Fund deficits over the 10-year forecast period. Under this scenario, Council would need to reduce its operating costs significantly, subsequently having insufficient funds to meet asset renewal requirements. As illustrated by *Table 2*, below; under the Base Case scenario, rates would increase by the rate peg only.

**Table 2 Average annual rates, Option 1: Base Case - Rate Peg Only (No SRV)**

Rating Category	Average Rate 2023-24	Average Rate Cumulative		Average Annual Increase	
		2024-25	2025-26	2024-25	2025-26
Residential	\$1,161.00	\$1,202.00	\$1,231.00	\$41.00	\$35.00
Business	\$5,300.00	\$5,486.00	\$5,623.00	\$186.00	\$162.00
Farmland	\$2,543.00	\$2,632.00	\$2,698.00	\$89.00	\$78.00

### 1.3.2 SRV Option 1: One-year SRV

Under Option 2, Council would introduce a one-year SRV of 43.5 per cent (inclusive of rate peg), to be permanently retained in the rate base. If implemented, the SRV would enable Council to generate a modest surplus and subsequently meet its asset upgrade and renewal requirements and maintain the current backlog ratio, and therefore the infrastructure assets, in a satisfactory condition. As illustrated by *Table 3*, below, under Option 2, rates would increase by 43.5 per cent in 2024-2025.

**Table 3 Average annual rates, Option 2: One-year SRV**

Rating Category	Average Rate 2023-24	Average Rate Cumulative		Average Annual Increase	
		2024-25	2025-26	2024-25	2025-26
Residential	\$1,161.00	\$1,666.00	\$1,708.00	\$505.00	\$274.00
Business	\$5,300.00	\$7,606.00	\$7,796.00	\$2,306.00	\$1,248.00
Farmland	\$2,543.00	\$3,649.00	\$3,740.00	\$1,106.00	\$599.99

### 1.3.3 SRV Option 2: Two-year SRV

Under Option 3, Council would introduce a two-year SRV of 25.5 per cent (inclusive of rate peg) in the first year and 20.5 per cent (inclusive of rate peg) in the second year, to be permanently retained in the rate base. As with the SRV proposed under Option 2; if implemented, this SRV would enable Council to generate a modest surplus and subsequently meet its asset upgrade and renewal requirements and maintain the current backlog ratio, and therefore the infrastructure assets, in a satisfactory condition. As illustrated by *Table 4*, below; under Option 3, rates would increase by 25.5 per cent in 2024-2025 and 20.5 per cent in 2025-2026.

**Table 4 Average annual rates, Option 3: Two-year SRV**

Rating Category	Average Rate 2023-24	Average Rate Cumulative		Average Annual Increase	
		2024-25	2025-26	2024-25	2025-26
Residential	\$1,161.00	\$1,457.00	\$1,756.00	\$296.00	\$298.00
Business	\$5,300.00	\$6,652.00	\$8,016.00	\$1,352.00	\$1,358.00
Farmland	\$2,543.00	\$3,191.00	\$3,845.00	\$648.00	\$651.00

## 2 Engagement approach

### 2.1 Engagement purpose and objectives

The purpose of the engagement was to ensure that the Goulburn Mulwaree community was adequately informed about the need for Council to pursue an SRV, and the options being considered, and the resulting impacts on service levels, and consult the community on the three (3) options under consideration, including the two (2) proposed SRV options detailed in Council's LTFP.

Specific objectives of the engagement included:

- to present the proposed SRV to the Goulburn Mulwaree community
- to identify the impact of the proposed SRV on the average and minimum rates across each rating category
- to seek community feedback on the revised LTFP that was endorsed for public exhibition on 19 September 2023
- to communicate to the Goulburn Mulwaree community the timeline and process for any potential SRV application
- to gather and consider the Goulburn Mulwaree community's feedback to inform Council's final decision on whether and how to proceed in making application to IPART for an SRV.

### 2.2 Engagement framework

A Community Engagement Action Plan ("the action plan") was developed to guide Council's engagement with the Goulburn Mulwaree community. The action plan clearly set out the tools and methods to be used in engaging with the community on the proposed SRV, including how engagement opportunities would be communicated and the ways in which members of the community could provide feedback.

The engagement was designed to comply with Council's seven (7) core engagement principles, as set out in its Community Engagement Strategy:


1. Inclusiveness and diversity
2. Openness, respect and accountability
3. Leadership
4. Purpose
5. Information sharing
6. Feedback and evaluation
7. Resourcing and timing.

Council's Community Engagement Strategy can be accessed via <https://www.goulburn.nsw.gov.au/files/assets/public/v/1/templateimages/community-engagement-strategy-version-1.1.pdf>.

## 2.3 Engagement levels and methods

The Public Participation Spectrum developed by the International Association for Public Participation and reproduced in *Figure 2*, below, illustrates the different levels of participation that defines the public’s role in an engagement process. Noting the aims and objectives of the engagement, Council designed the engagement process to align with the **Inform** and **Consult** levels.

**Figure 5 IAP2 Public Participation Spectrum**

		INCREASING IMPACT ON THE DECISION 				
		INFORM	CONSULT	INVOLVE	COLLABORATE	EMPOWER
PUBLIC PARTICIPATION GOAL		To provide the public with balanced and objective information to assist them in understanding the problem, alternatives, opportunities and/or solutions.	To obtain public feedback on analysis, alternatives and/or decisions.	To work directly with the public to ensure that public concerns and aspirations are consistently understood and considered.	To partner with the public in each aspect of the decision including the development of alternatives and the identification of the preferred solution.	To place final decision making in the hands of the public.
	PROMISE TO THE PUBLIC	We will keep you informed.	We will keep you informed, listen to and acknowledge concerns and aspirations, and provide feedback on how public input influenced the decision.	We will work with you to ensure that your concerns and aspirations are directly reflected in the alternatives developed and provide feedback on how public input influenced the decision.	We will look to you for advice and innovation in formulating solutions and incorporate your advice and recommendations into the decisions to the maximum extent possible.	We will implement what you decide.

As detailed in *Table 5*, below, engagement was carried out using three (3) channels, namely a submission, drop-in information sessions and self-initiated feedback.

**Table 5 Engagement tools**

Engagement tool	Summary	Engagements
<b>Submissions</b>	Submissions were facilitated via Council’s website for the duration of the engagement, allowing respondents to provide feedback on whether they supported an SRV and identify their preferred SRV option. In total, 1,855 people completed a submission. A copy of the submission is included as <i>Appendix A</i> .	1,855
<b>Drop-in information sessions</b>	Drop-in information sessions were held across the Goulburn Mulwaree Local Government Area to provide members of the community with the opportunity to discuss the proposed SRV and learn more about the SRV options. Eleven (11) sessions were held across the Goulburn Mulwaree Local Government Area between Monday, 25 September and Tuesday, 10 October 2023. In total, 455 people attended a drop-in information session, comprising 447 adults and eight (8) children.	455
<b>Self-initiated feedback</b>	In addition to the survey, Council received self-initiated feedback in the form of emails to Council concerning the proposed SRV application. In total, nine (9) items of self-initiated feedback were received. All members of the community who submitted self-initiated feedback were invited to complete the online submission.	9

## 2.4 Engagement promotion

Given the significance of the engagement and the likely impact of a proposed SRV on ratepayers throughout the Goulburn Mulwaree Local Government Area; a wide range of communication tools were utilised to raise awareness of the need for an SRV.

Council sought to promote the engagement and avenues through which members of the community could contribute to the process and provide feedback for Council's consideration, prior to a final decision being made in relation to making application to IPART for an SRV.

The awareness and engagement strategy was promoted extensively via a combination of Council and third-party channels.

**Table 6 Engagement promotion**

Mechanism	Description	Reach
<b>Advertisements - Print</b>	<p>Information regarding the engagement appeared in the regular <i>Goulburn Mulwaree Council News</i> advertisements placed in the <i>Goulburn Post</i>.</p> <p>Advertisements appeared in the following editions of the <i>Goulburn Post</i>:</p> <ul style="list-style-type: none"> <li>– 27 September 2023</li> <li>– 04 October 2023</li> <li>– 11 October 2023</li> <li>– 18 October 2023</li> <li>– 25 October 2023</li> <li>– 01 November 2023</li> </ul> <p>The collated advertisements are included at <i>Appendix B</i>.</p>	Readers of the <i>Goulburn Post</i> .
<b>Advertisements – Radio</b>	<p>Radio advertisements ran from 21 September 2023 through to 30 October 2023 on local radio stations, <i>Eagle FM93.5 Southern Tablelands</i> and <i>2GN Goulburn</i>.</p> <p>Advertisements were placed across breakfast, morning, afternoon and drive times.</p> <p>Full details of all advertisements, including date, time and duration of each advertisement, is included at <i>Appendix C</i>.</p>	Listeners of <i>Eagle FM93.5 Southern Tablelands</i> and <i>GNFM Goulburn</i> .
<b>Facebook posts</b>	<p>Over the engagement period, seven (7) posts were published to Council's Facebook page to raise awareness of the need for an SRV, promote opportunities to participate in the engagement, and advise members of the public on how they could access further information in relation to the proposal and provide feedback on the proposal.</p> <p>Further information, including specific posts and individual reach and engagement metrics, is included at <i>Appendix D</i>.</p>	Reach: 4,028 Engagement:1,020
<b>Flyer (Letter from Mayor)</b>	<p>Council produced a flyer, in the form of a letter from Council's Mayor, advising members of the community about the proposed SRV and engagement process.</p> <p>The flyer was distributed to 13,722 properties.</p>	13,722 properties

Mechanism	Description	Reach
	The flyer is included at <i>Appendix E</i> .	
<b>Media interviews</b>	<p>Council’s Mayor is interviewed on local radio stations <i>Eagle FM 93.5 Southern Tablelands</i>, <i>RAM FM 103.3 Community Radio</i>, and <i>GNFM Goulburn</i>.</p> <p>During the engagement, the Mayor spoke about the proposed SRV and encouraged members of the community to learn more about, and provide feedback on, the proposed SRV.</p>	Listeners of <i>Eagle FM 93.5 Southern Tablelands</i> , <i>RAM FM 103.3 Community Radio</i> , and <i>GNFM Goulburn</i> .
<b>Media releases</b>	<p>Council prepared and distributed two (2) media releases to promote the engagement period:</p> <ul style="list-style-type: none"> <li>– <a href="#">Additional drop-in session for Special Rate Variation</a> (29 September 2023): Advising of additional community drop-in information session being scheduled, as well as details of various community drop-in information sessions and availability of further background information and resources from Council’s website.</li> <li>– <a href="#">Special Rate Variation</a> (19 September 2023): Advising of Council resolution to undertake community engagement on a proposed SRV, as well as details of various community drop-in information sessions and availability of further background information and resources from Council’s website.</li> </ul>	All regional media
<b>Newsletter</b>	<p>Council produced a newsletter informing members of the community of the need for an SRV; the options under consideration; how the proposed SRV revenue would be spent; and how ratepayers would be impacted by the proposed SRV.</p> <p>The newsletter was published to Council’s website, with printed copies made available from Council’s Civic Centre and Goulburn Mulwaree Library, as well as Marulan Hall, Parkesbourne Hall and Windellama Hall.</p> <p>Copies were also distributed at all community drop-in information sessions. The newsletter is included at <i>Appendix F</i>.</p>	
<b>Website</b>	<p>A dedicated page was published to Council’s website for duration of the engagement and served as the central point of information and resources relating to the proposed SRV options.</p> <p>This page allowed members of the community to:</p> <ul style="list-style-type: none"> <li>– Understand Council’s financial situation and the need for an SRV</li> <li>– Learn more about the three (3) options, including two (2) SRV scenarios</li> <li>– Access various publications and information resources, including the SRV Background Paper, Financial Sustainability and SRV Assessment, LTFP and Council Improvement Plan</li> <li>– Learn more about the engagement process, including the dates, times and locations of the community drop-in information sessions</li> <li>– View responses to Frequently Asked Questions (FAQs)</li> <li>– Provide feedback and complete the survey.</li> </ul>	Views: 5,481 Users: 3,459



### 3 Engagement findings

#### 3.1 Submission results

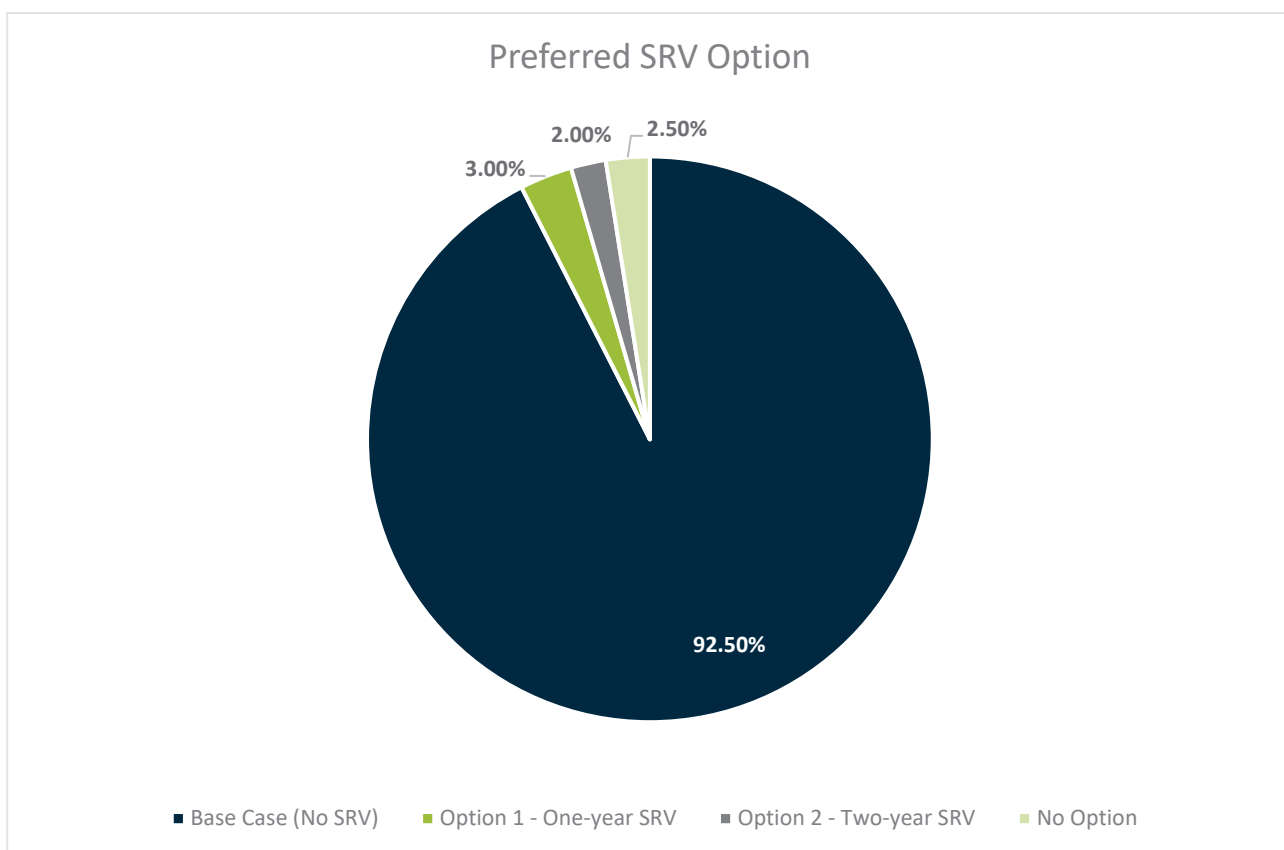
An online submission was facilitated to understand community awareness of the need for the proposed SRV, as well as public sentiment towards the three (3) options proposed by Council, including two (2) SRV scenarios.

Submissions were open for the duration of the engagement period.

As illustrated by *Figure 6*, below, respondents overwhelmingly opposed an SRV, with 1,717 respondents (representing 92.5 per cent) identifying the Base Case (No SRV) as their preferred option. In contrast, 56 respondents (representing 3.0 per cent) selected Option 1 (One-year SRV) as their preferred option, with 39 respondents (representing 2.0 per cent) nominating Option 2 (Two-year SRV) as their preferred option.

Forty-six (46) respondents (representing 2.5 per cent) did not identify a preferred option.

**Figure 6 Preferred SRV Option**



## 4 Key themes and issues

Data handling and analysis was carried out by Morrison Low. Open-ended responses were read and then coded by theme. Where open-ended responses have raised more than one issue, they have been coded to multiple issues. Further information on how responses have been coded is included at *Appendix G*.

### 4.1 Affordability and hardship

Approximately 30.9 per cent of respondents raised affordability and hardship as an issue, indicating that the proposed SRV scenarios are unaffordable.

#### Response

- Prior to commencing community engagement on a proposed SRV, Council commissioned a Capacity to Pay assessment, which explored the potential impact of an SRV on the Goulburn Mulwaree community, and considered the relative wealth, financial capacity and financial vulnerability of the community. This assessment, which is available from Council's website, indicates community capacity to pay for the proposed SRV.
- Council's *Hardship Policy* provides a framework for those ratepayers experiencing genuine financial hardship to seek relief and enter payment arrangement plans. This policy is available from Council's website.

### 4.2 Cost of Living pressures

Approximately 26.2 per cent of respondents cited current cost of living pressures, including rising inflation and interest rates, as a reason for their opposition to a proposed SRV.

#### Response

- As with any other business, Council is also dealing with the impacts of the highly volatile inflationary environment. Costs are increasing faster than revenue growth, and this has placed greater stress on Council's budget and financial position.
- Goulburn Mulwaree Council is one of the very few local councils in NSW to have never applied for an SRV, and has deferred seeking an SRV for as long as possible. While Council has worked hard to identify and realise internal cost savings and efficiency improvements, the organisation's average operating deficit for the 10-year forecast period is estimated to total \$10.7 million per annum. This is not sustainable.
- As noted above, Council's *Hardship Policy* provides a framework for those ratepayers who are experiencing genuine financial hardship to enter into hardship arrangements. This policy is available from Council's website.

### 4.3 Council efficiencies and cost savings

Approximately 29.3 per cent of respondents suggested that Council needs to achieve further operational efficiencies, productivity improvements and cost savings prior to seeking an SRV.

#### Response

- Council has achieved significant progress in containing internal costs, reducing waste and achieving operational efficiencies. Through identifying and implementing 44 individual cost saving and efficiency initiatives, Council has achieved savings of approximately \$1.179 million per year.
- Going forward, Council has identified further improvement initiatives that will be implemented as soon as practicable, which will provide a further annual net benefit of \$1.4 million per year, with one-off implementation costs of \$1.7 million. While Council will continue to investigate and achieve cost saving opportunities; cost savings alone will not be sufficient to ensure Council's ongoing financial sustainability.
- Council's general fund has insufficient funds to maintain service levels or asset renewals at the levels required by the Goulburn Mulwaree community. If Council does not implement an SRV, it will not be able to adequately fund infrastructure renewals, which will result in the degrading of community infrastructure.

### 4.4 Extent or timing of proposed SRV

The extent of the proposed SRV was cited as an issue by approximately 12.0 per cent of respondents. Some respondents understood the need for an SRV, but believed the extent proposed was too significant. Some respondents questioned the timing of the SRV, suggesting that it was not appropriate to pursue an SRV in the current 2023/2024 year.

#### Response:

- When compared to similar regional town/city councils (OLG Group 4), Goulburn Mulwaree Council's current average rates for residential and farmland sit well below the average and median levels and towards the bottom end of the range for comparable councils. For business, it sits below the average level of comparable councils. If the proposed SRV is implemented, Council's average rates will move towards the upper end of comparable councils, with residential rates estimated to rank 5<sup>th</sup> overall, farmland rates 7<sup>th</sup> overall, and business rates 3<sup>rd</sup> overall.
- As noted above, Goulburn Mulwaree Council is one of the few local councils in NSW that has not previously applied for an SRV. However, with the local community growing and Council's financial position deteriorating, it is not possible for Council to delay pursuing an SRV any longer. If an SRV is not implemented, then Council will not be able to maintain current service levels or meet asset renewals at the levels required by the local community.

### 4.5 Service levels and major projects review

Approximately 9.6 per cent of respondents indicated that Council should review and potentially reduce service levels, or reconsider strategic priorities and major projects, before seeking an SRV.

**Response:**

- Council’s strategic priorities are drawn from the Community Strategic Plan (“CSP”), which has been developed via extensive engagement with the Goulburn Mulwaree community and other stakeholders. Council’s other Integrated Planning and Reporting (“IP&R”) documents, including the Delivery Program, Resourcing Strategy and Operational Plan, outline the services, programs and projects Council will undertake to deliver the community’s priorities identified via the CSP, as well as the resources required to deliver them. As with the CSP, all other IP&R documents are developed via a community consultation process, with community feedback sought prior to adoption.
- Council has a statutory responsibility under the Local Government Act 1993 to manage assets responsibility so that current and future local community needs can be met in an affordable way. In making its decisions, Council must also consider the long-term and cumulative effects of actions – and inaction – on future generations. As noted above, Council is generating insufficient funds to meet asset renewal requirements, and without an SRV, community infrastructure would continue to decline to unacceptable levels.
- The Goulburn Mulwaree community is growing, and that growth is projected to continue into the future. The proposed SRV will enable Council to allocate additional funding for service and infrastructure improvements so that this growth can be facilitated, including increased asset renewal spends of approximately \$6 million per annum from 2024/25 and onwards for roads, stormwater and buildings, as well as increased resources for the maintenance of parks and sports field facilities.

## 4.6 Social and economic impact

Approximately 7.8 per cent of respondents expressed concerns around the perceived social and economic impact of the proposed SRV. Some respondents suggested that homeowners may need to sell their homes and some residents may need to relocate from the Goulburn Mulwaree region, which in turn would impact local businesses.

**Response:**

- As noted above, Council commissioned a Capacity to Pay assessment prior to commencing community engagement. This assessment revealed that, when compared with similar regional town/city councils (OLG Group 4), Goulburn Mulwaree has current average residential rates that are below the average of comparison councils. If the preferred SRV option (Scenario 2) is implemented, Council’s average residential, farmland and business rates will be estimated to rank 5th, 7th and 3rd, respectively, of comparable councils.

## 5 Next steps

We appreciate the high degree of public interest in Council's proposed SRV application and thank all members of the Goulburn Mulwaree community who took the opportunity to learn more about the proposed SRV, attend one of the drop-in information sessions, and provide feedback.

At the commencement of the engagement period, Council published a page on its website providing further information on the proposed SRV. As noted previously, various information resources and materials – including background documents and responses to Frequently Asked Questions - were made available to ratepayers and other members of the community via the website. Council will continue to update its website to reflect current, up-to-date information on the progress and status of the proposed SRV application.

Council will further consider the proposed SRV at its Ordinary Meeting scheduled to be held Tuesday, 21 November 2023. The business paper for that meeting, as well as the subsequent minutes, will be made available from Council's website.

Should Council proceed in applying to IPART for an SRV, it will need to prepare and submit an application to IPART by 05 February 2024. After this deadline, IPART will publish the application (if any) and accompanying materials to its website and invite public submissions from members of the community via a three-week consultation period, commencing in February 2024 and concluding March 2024. IPART will review and consider all submissions it receives, prior to releasing its final decision in May 2024.

Further information on the SRV process, including how IPART assesses SRV applications, is available from IPART's website at [www.ipart.nsw.gov.au](http://www.ipart.nsw.gov.au).

## Appendices

### Appendix A: Survey

# Special Rate Variation Submission

Submitted on

Receipt number

Related form version

---

Name	<Name>
Phone Number	<Phone number>
Address	<Residential address>
Email Address	<Email address>
From the scenarios above, what is your preferred option?	<Select option - Base Case, Option 1, Option 2>
Please provide your feedback (max 500 words)	<Message - maximum 500 words>



## Appendix B: Advertisements (Print)





### SPECIAL RATE VARIATION

Council is considering applying for a Special Rate Variation and will be undertaking a series of drop-in sessions where residents can speak with a Goulburn Mulwaree Councillor to better understand what this will mean to them.

Council's drop-in sessions will be held at the following locations:

- Windellama Hall on Wednesday 27 September from 4pm – 7pm
- Parkesbourne Uniting Church Hall on Thursday 28 September from 12pm – 3pm
- Middle Arm Fire Shed on Thursday 28 September from 4pm – 7pm
- Goulburn Square outside Priceline Pharmacy on Friday 29 September from 2pm – 5pm
- Bungonia Progress Hall on Wednesday 4 October from 4pm – 7pm
- Towrang Community Hall on Thursday 5 October from 4pm – 7pm
- Goulburn Marketplace on Friday 6 October from 2pm – 5pm
- Goulburn Chamber of Commerce Wednesday 11 October at 7.30am
- Marulan Chamber of Commerce on Tuesday 26 September from 6pm – 7pm

If you are unable to attend one of the drop-in sessions, or would like more information on the Special Rate Variation it can be found on Council's website: <https://www.goulburn.nsw.gov.au/Council/Public-Exhibition-Notices/Special-Rate-Variation> or scan the QR Code



### FESTIVAL OF REGIONAL THEATRE

Get ready to celebrate an amazing weekend of regional excellence. Festival of Regional Theatre is back this October long weekend and it's jam packed with brilliant performances.

Visit: [www.goulburnpac.com.au](http://www.goulburnpac.com.au) for more information



### DEVELOPMENT PROPOSALS

**DA/0054/2324**

**Subject land:** 121 Goldsmith Street GOULBURN NSW 2580  
**Proposal:** Change of use dwelling to health consulting rooms. Alterations and additions to the building. Demolition of rear garage.

**Applicant:** D McIntyre

**Consent Authority:** Goulburn Mulwaree Council

**Submissions due:** 3 October 2023

**DA/0384/1920**

**Subject land:** Lot 5 DP 1273996 Parish Bungonia 365 The Lookdown Road BUNGONIA NSW 2580

**Proposal:** Single Storey 7 bedroom dwelling with pool

**Applicant:** Nadine K Drafting & Design Pty Ltd

**Consent Authority:** Goulburn Mulwaree Council

**Integrated Development Approvals:** National Parks and Wildlife Act 1974

**Submissions due:** 10 October 2023

**DA/0251/2223**

**Subject land:** Lot 17 DP 1016235 82 Maclura Drive MARULAN NSW 2579

**Proposal:** Continuing use of unauthorised flood mitigation works and proposed additional flood mitigation works at 82 Maclura Drive, Marulan

**Applicant:** P F Mooney

**Consent Authority:** Goulburn Mulwaree Council

**Integrated Development Approvals:** Water Management Act 2000

**Submissions due:** 24 October 2023

All information is available on Council's website under 'On Exhibition.' Please address any submissions to:

**Goulburn Mulwaree Council, Reference: Please use DA/MOD number.**

### POSITIONS VACANT

- Performing Arts Centre Manager
- Business Manager Technical Services
- Casual Fitness Instructor (Aquatic & Leisure Centre)
- Casual Learn to Swim Instructor (Aquatic & Leisure Centre)



### SPECIAL RATE VARIATION

Council is considering applying for a Special Rate Variation and will be undertaking a series of drop-in sessions where residents can speak with a Goulburn Mulwaree Councillor to better understand what this will mean to them.

Council's drop-in sessions will be held at the following locations:

- Bungonia Progress Hall on Wednesday 4 October from 4pm – 7pm
- Towrang Community Hall on Thursday 5 October from 4pm – 7pm
- Goulburn Marketplace on Friday 6 October from 2pm – 5pm
- Goulburn Community Centre on Tuesday 10 October 10am–5pm
- Goulburn Chamber of Commerce Wednesday on 11 October at 7.30am

If you are unable to attend one of the drop-in sessions, or would like more information on the Special Rate Variation it can be found on Council's website: <https://www.goulburn.nsw.gov.au/Council/Public-Exhibition-Notices/Special-Rate-Variation> or scan the QR Code.



### Goulburn. It's time for a Household Chemical CleanOut

You can drop off for free:



Only household quantities accepted (20L or 20kg), except paint and household batteries. Up to 100L (in 20L containers) of paint and up to 10kg of household batteries accepted.

Your next local event:  
• Saturday 4 November 2023, 1pm - 4pm  
• Goulburn Recreation Area (Gate 6)  
47 Braidwood Road, Goulburn  
• www.cleanout.com.au



Brought to you by the NSW Environment Protection Authority, supported by Paintback, the national product stewardship scheme for unwanted paint and packaging.



### Marulan. It's time for a Household Chemical CleanOut

You can drop off for free:



Only household quantities accepted (20L or 20kg), except paint and household batteries. Up to 100L (in 20L containers) of paint and up to 10kg of household batteries accepted.

Your next local event:  
• Sunday 5 November 2023, 8am - 11am  
• Marulan Waste Management Centre  
Wilson Drive, Marulan  
• www.cleanout.com.au



Brought to you by the NSW Environment Protection Authority, supported by Paintback, the national product stewardship scheme for unwanted paint and packaging.



### DEVELOPMENT PROPOSALS

DA/0251/2223

**Subject land:** Lot 17 DP 1016235 82 Maclura Drive MARULAN NSW 2579

**Proposal:** Continuing use of unauthorised flood mitigation works and proposed additional flood mitigation works at 82 Maclura Drive, Marulan

**Applicant:** P F Mooney

**Consent Authority:** Goulburn Mulwaree Council

**Integrated Development Approvals:** Water Management Act 2000

**Submissions due:** 24 October 2023

All information is available on Council's website under 'On Exhibition.' Please address any submissions to:

**Goulburn Mulwaree Council, Reference: Please use DA/MOD number.**

### POSITIONS VACANT

- Cemetery Worker
- Head Swimming Coach
- Casual Fitness Instructor (Aquatic & Leisure Centre)
- Casual Learn to Swim Instructor (Aquatic & Leisure Centre)





### SPECIAL RATE VARIATION

Council is considering applying for a Special Rate Variation and will be undertaking a series of drop-in sessions where residents can speak with a Goulburn Mulwaree Councillor to better understand what this will mean to them.

Council's drop-in sessions will be held at the following locations:

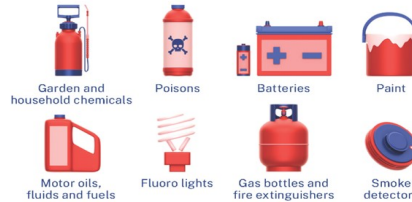
- Bungonia Progress Hall on Wednesday 4 October from 4pm – 7pm
- Towrang Community Hall on Thursday 5 October from 4pm – 7pm
- Goulburn Marketplace on Friday 6 October from 2pm – 5pm
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- Goulburn Chamber of Commerce Wednesday on 11 October at 7.30am

If you are unable to attend one of the drop-in sessions, or would like more information on the Special Rate Variation it can be found on Council's website: <https://www.goulburn.nsw.gov.au/Council/Public-Exhibition-Notices/Special-Rate-Variation> or scan the QR Code.



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- www.cleanout.com.au



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- Marulan Waste Management Centre
- Wilson Drive, Marulan
- www.cleanout.com.au



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### DEVELOPMENT PROPOSALS

DA/0251/2223

**Subject land:** Lot 17 DP 1016235 82 Maclura Drive MARULAN NSW 2579

**Proposal:** Continuing use of unauthorised flood mitigation works and proposed additional flood mitigation works at 82 Maclura Drive, Marulan

**Applicant:** P F Mooney

**Consent Authority:** Goulburn Mulwaree Council

**Integrated Development Approvals:** Water Management Act 2000

**Submissions due:** 24 October 2023

All information is available on Council's website under 'On Exhibition.' Please address any submissions to:

**Goulburn Mulwaree Council, Reference: Please use DA/MOD number.**

### POSITIONS VACANT

- Casual Fitness Instructor (Aquatic & Leisure Centre)
- Casual Learn to Swim Instructor (Aquatic & Leisure Centre)





## Marulan. It's time for a Household Chemical CleanOut

You can drop off for free:



Only household quantities accepted (20L or 20kg), except paint and household batteries. Up to 100L (in 20L containers) of paint and up to 10kg of household batteries accepted.

Your next local event:

- Sunday 5 November 2023, 8am - 11am
- 📍 Marulan Waste Management Centre  
Wilson Drive, Marulan
- 🌐 [www.cleanout.com.au](http://www.cleanout.com.au)



Brought to you by the NSW Environment Protection Authority, supported by Paintback, the national product stewardship scheme for unwanted paint and packaging.



## DEVELOPMENT PROPOSALS

DA/0251/2223

**Subject land:** Lot 17 DP 1016235 82 Maclura Drive MARULAN NSW 2579

**Proposal:** Continuing use of unauthorised flood mitigation works and proposed additional flood mitigation works at 82 Maclura Drive, Marulan

**Applicant:** P F Mooney

**Consent Authority:** Goulburn Mulwaree Council

**Integrated Development Approvals:** Water Management Act 2000

**Submissions due:** 24 October 2023

All information is available on Council's website under 'On Exhibition.' Please address any submissions to:

**Goulburn Mulwaree Council, Reference: Please use DA/MOD**

## POSITIONS VACANT

- Senior Building Surveyor
- Casual Fitness Instructor (Aquatic & Leisure Centre)
- Casual Learn to Swim Instructor (Aquatic & Leisure Centre)

## Goulburn. It's time for a Household Chemical CleanOut

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- 📍 Goulburn Recreation Area (Gate 6)  
47 Braidwood Road, Goulburn
- 🌐 [www.cleanout.com.au](http://www.cleanout.com.au)



Brought to you by the NSW Environment Protection Authority, supported by Paintback, the national product stewardship scheme for unwanted paint and packaging.



## SPECIAL RATE VARIATION

At its meeting held on the 19 September 2023 Council endorsed the undertaking of community consultation on a potential application to the Independent Pricing and Regulatory Tribunal (IPART) for a proposed permanent Special Rate Variation (SRV) of either a one year SRV of 43.5% in 2024-25 (including the forecasted rate peg of 3.5 per cent) or a two year SRV of 25.5% in 2024-25 (including the forecasted rate peg of 3.5 per cent) and 20.5 per cent in 2025-26 (including the forecasted rate peg of 2.5 per cent), representing a cumulative Special Rate Variation of 51.2 per cent over two years. These proposed increases would apply to the minimum rates in Council's rating structure.

Council's Long-Term Financial Plan, adopted in November 2022 indicated the need for Council to consider a permanent special rate variation (SRV) to ensure its ongoing financial sustainability. For Council to be financially sustainable in the long term it must achieve at least a break-even result in its general fund. If Council does not get to that position, it will not be able to undertake timely renewals of essential infrastructure like roads, bridges, sporting fields, playgrounds, and community facilities.

For more information on the Special Rate Variation and to view a table that shows what your rates will increase to under the two proposed options visit Council's website: <https://www.goulburn.nsw.gov.au/Council/Public-Exhibition-Notices/Special-Rate-Variation> or scan the QR Code.





### REQUEST FOR TENDER

GPAC Grid Floor - 2324T0005

Goulburn Mulwaree Council is seeking tenders from suitably qualified companies to undertake a design and construct contract for the installation of a grid floor at level four of the fly tower within the Goulburn Performing Arts Centre.

Tender documents are free and only available from, and responses are to be submitted at, the TenderLink website [www.tenderlink.com/goulburn](http://www.tenderlink.com/goulburn). If required, please complete the free registration process at the above website.

All enquiries are to be submitted via the Tenderlink forum.

**Tenders close promptly at 2pm on Tuesday, 28 November 2023**

### DEVELOPMENT PROPOSALS

**DA/0102/2324**

**Subject land:** Lot 3 Sec 55 DP 758468 28 Addison Street GOULBURN NSW 2580

**Proposal:** Multi Dwelling Housing and associated infrastructure

**Applicant:** V R R S Jata

**Consent Authority:** Goulburn Mulwaree Council

**Submissions due:** 7 November 2023

**DA/0136/2122**

**Subject land:** Lot 23 in DP1053904 35 Bonnett Drive GOULBURN NSW 2580

**Proposal:** 8 Lot Residential Subdivision

**Applicant:** Redfern Fresh Pty Ltd ACN 167 764 776

**Consent Authority:** Goulburn Mulwaree Council

**Submissions due:** 23 November 2023

All information is available on Council's website under 'On Exhibition.' Please address any submissions to:

**Goulburn Mulwaree Council, Reference: Please use DA/MOD number.**

### POSITIONS VACANT

- Senior Building Surveyor
- Casual Fitness Instructor (Aquatic & Leisure Centre)
- Casual Learn to Swim Instructor (Aquatic & Leisure Centre)

### REVISED COUNCIL POLICY

Council, at its meeting on 17 October 2023, considered the Revised Unreasonable Conduct by Customers Policy and resolved to place it on public exhibition and if no objections are received be adopted.

Copies of the Policy are available on Council's website under Public Exhibition & Notices.

Submissions on the policy are invited and will be received up to close of business on Tuesday 14 November 2023. For submissions to be considered, they must be addressed to Council's Business Manager Governance with the subject line: Submission – [Name of Policy]

Email to: [council@goulburn.nsw.gov.au](mailto:council@goulburn.nsw.gov.au)

Please note submissions cannot be kept confidential and may be included in a Council report. For more details, please call Council's Business Manager Governance on 4823 4444.

### PUBLIC NOTICE ADOPTION OF POLICY

Notice is hereby given the Child Safe Policy and Risk Management Policy have been adopted by Council and will take effect from 18 October 2023. Further information can be found on the Council's and enquiries can be directed to Council's Governance Unit on 4823 4444.

### SPECIAL RATE VARIATION

For more information on the proposed Special Rate Variation visit Council's website or scan the below QR Code. If you do not have access to the internet and would like to provide feedback, paper versions of the feedback form are available in the Customer Service area of Council or at the Library.



### FREE WASTE WEEKEND BULKY HOUSEHOLD GENERAL WASTE

Goulburn Mulwaree residents can dispose of up to 2m3 of bulky household general waste (such as household furniture, garden organics, cardboard and clean steel) per property, free of charge at Council's waste centres.

Conditions apply for free disposal.

**7AM TO 4PM  
SAT 4 & SUN 5  
NOV 2023**



October is Motorcycle Awareness Month.

Spot JOE RIDER in the pink vest around Goulburn between October 26th - 30th, 2023.

Scan the QR Code below to report your sighting and go into the draw to win one of 5 x Breakdown Kits.



SCAN ME!



SCAN ME!



**Marulan. It's time for a Household Chemical CleanOut**

You can drop off for free:

Only household quantities accepted (20L or 20kg), except paint and household batteries. Up to 100L (in 20L containers) of paint and up to 10kg of household batteries accepted.

**Your next local event:**

- Sunday 5 November 2023, 8am - 11am
- Marulan Waste Management Centre
- Wilson Drive, Marulan
- www.cleanout.com.au

Brought to you by the NSW Environment Protection Authority, supported by Paintback, the national product stewardship scheme for unwanted paint and packaging.

**Goulburn. It's time for a Household Chemical CleanOut**

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**Your next local event:**

- Saturday 4 November 2023, 1pm - 4pm
- Goulburn Recreation Area (Gate 6)
- 47 Braidwood Road, Goulburn
- www.cleanout.com.au

Brought to you by the NSW Environment Protection Authority, supported by Paintback, the national product stewardship scheme for unwanted paint and packaging.

**DEVELOPMENT PROPOSALS**

**DA/0102/2324**  
**Subject land:** Lot 3 Sec 55 DP 758468 28 Addison Street GOULBURN NSW 2580  
**Proposal:** Multi Dwelling Housing and associated infrastructure  
**Applicant:** V R R S Jata  
**Consent Authority:** Goulburn Mulwaree Council  
**Submissions due:** 7 November 2023

**DA/0136/2122**  
**Subject land:** Lot 23 in DP1053904 35 Bonnett Drive GOULBURN NSW 2580  
**Proposal:** 8 Lot Residential Subdivision  
**Applicant:** Redfern Fresh Pty Ltd ACN 167 764 776  
**Consent Authority:** Goulburn Mulwaree Council  
**Submissions due:** 23 November 2023

**DA/0073/1920**  
**Subject land:** Lot 2 DP 1099324 30B Sloane Street GOULBURN NSW 2580  
**Proposal:** 14 Lot Residential Subdivision  
**Applicant:** B.J Maas, F.A Maas & J.M Maas  
**Consent Authority:** Goulburn Mulwaree Council  
**Submissions due:** 23 November 2023

**DA/0099/2324**  
**Subject land:** Lot 51 DP 14352 130 Deccan Street GOULBURN NSW 2580  
**Proposal:** Demolition of existing dwelling and construction of centre based childcare facility for 120 children  
**Applicant:** G Andary  
**Consent Authority:** Goulburn Mulwaree Council  
**Submissions due:** 27 November 2023

All information is available on Council's website under 'On Exhibition.' Please address any submissions to:  
**Goulburn Mulwaree Council, Reference: Please use DA/MOD number.**

**FREE WASTE WEEKEND**  
**BULKY HOUSEHOLD GENERAL WASTE**

Goulburn Mulwaree residents can dispose of up to 2m3 of bulky household general waste (such as household furniture, garden organics, cardboard and clean steel) per property, free of charge at Council's waste centres.

Conditions apply for free disposal.

**7AM TO 4PM**  
**SAT 4 & SUN 5**  
**NOV 2023**

**PICTURES and POPCORN in the Park**

**SATURDAY 4<sup>TH</sup> NOVEMBER**  
**BELMORE PARK**  
 ACTIVITIES AND ENTERTAINMENT FROM 12PM

**POSITIONS VACANT**

- Education Officer ( Goulburn Regional Art Gallery)
- Youth Services CSE Program Facilitator (Fixed Term)
- Casual Fitness Instructor (Aquatic & Leisure Centre)
- Casual Learn to Swim Instructor (Aquatic & Leisure Centre)

**SPECIAL RATE VARIATION**

For more information on the proposed Special Rate Variation visit Council's website or scan the QR Code. If you do not have access to the internet and would like to provide feedback, paper versions of the feedback form are available in the Customer Service area of Council or at the Library.





## Appendix C: Advertisements (Radio)



## Pre Time Spot Details

Printed: 06/10/2023 at 09:21

Advertiser Goulburn Mulwaree Council  
 Account Goulburn Mulwaree Council  
 Contract 33344  
 Description Goulburn Mulwaree Council - Sept/Oct 2023  
 Sales Rep [REDACTED]

Sched Time	Station Name	Spot Classification	Day Part Name	Dur	Media	Automation Code
<b>Thursday 21/09/2023</b>						
05:55:00	Eagle FM	General	Breakfast	30	GMC-SRV-210923-30B	225039
05:55:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:25:00	Eagle FM	General	Breakfast	30	GMC-SRV-210923-30B	225039
07:25:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:45:00	Eagle FM	General	Morning	30	GMC-SRV-210923-30B	225039
10:45:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	Eagle FM	General	Morning	30	GMC-SRV-210923-30B	225039
11:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
12:45:00	Eagle FM	General	Afternoon	30	GMC-SRV-210923-30B	225039
12:45:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:45:00	Eagle FM	General	Afternoon	30	GMC-SRV-210923-30B	225039
13:45:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
15:55:00	Eagle FM	General	Drive	30	GMC-SRV-210923-30B	225039
15:55:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	Eagle FM	General	Drive	30	GMC-SRV-210923-30B	225039
18:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
06:45:00	GNFM	General	Breakfast	30	GMC-SRV-210923-30B	225039

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.



**Thursday 21/09/2023**

06:45:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:55:00	GNFM	General	Breakfast	30	GMC-SRV-210923-30B	225039
08:55:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:55:00	GNFM	General	Morning	30	GMC-SRV-210923-30B	225039
09:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:45:00	GNFM	General	Morning	30	GMC-SRV-210923-30B	225039
11:45:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
12:57:00	GNFM	General	Afternoon	30	GMC-SRV-210923-30B	225039
12:57:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:45:00	GNFM	General	Afternoon	30	GMC-SRV-210923-30B	225039
14:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
16:57:00	GNFM	General	Drive	30	GMC-SRV-210923-30B	225039
16:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
17:57:00	GNFM	General	Drive	30	GMC-SRV-210923-30B	225039
17:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

**Friday 22/09/2023**

05:30:00	Eagle FM	General	Breakfast	30	GMC-SRV-210923-30B	225039
05:30:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:15:00	Eagle FM	General	Breakfast	30	GMC-SRV-210923-30B	225039
08:15:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:15:00	Eagle FM	General	Morning	30	GMC-SRV-210923-30B	225039
09:15:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:35:00	Eagle FM	General	Morning	30	GMC-SRV-210923-30B	225039
11:35:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
13:45:00	Eagle FM	General	Afternoon	30	GMC-SRV-210923-30B	225039
13:45:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:55:00	Eagle FM	General	Afternoon	30	GMC-SRV-210923-30B	225039
14:55:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:45:00	Eagle FM	General	Drive	30	GMC-SRV-210923-30B	225039
17:45:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	Eagle FM	General	Drive	30	GMC-SRV-210923-30B	225039

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Friday 22/09/2023**

18:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
07:45:00	GNFM	General	Breakfast	30	GMC-SRV-210923-30B	225039
07:45:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:55:00	GNFM	General	Breakfast	30	GMC-SRV-210923-30B	225039
08:55:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:15:00	GNFM	General	Morning	30	GMC-SRV-210923-30B	225039
10:15:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	GNFM	General	Morning	30	GMC-SRV-210923-30B	225039
11:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
12:57:00	GNFM	General	Afternoon	30	GMC-SRV-210923-30B	225039
12:57:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:35:00	GNFM	General	Afternoon	30	GMC-SRV-210923-30B	225039
13:35:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
16:57:00	GNFM	General	Drive	30	GMC-SRV-210923-30B	225039
16:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
18:57:00	GNFM	General	Drive	30	GMC-SRV-210923-30B	225039
18:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

**Saturday 23/09/2023**

00:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
00:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
01:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
01:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
04:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
04:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
22:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
23:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
01:57:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
01:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

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**Saturday 23/09/2023**

04:57:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
04:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:35:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
21:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:35:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
22:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:35:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
23:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

**Sunday 24/09/2023**

00:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
00:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
01:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
01:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
21:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
22:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:30:00	Eagle FM	General	Bonus	30	GMC-SRV-210923-30B	225039
23:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
00:57:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
00:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
20:57:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
20:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:57:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
21:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:35:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
22:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:57:00	GNFM	General	Bonus	30	GMC-SRV-210923-30B	225039
23:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Monday 25/09/2023**

05:55:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
05:55:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:25:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
07:25:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:55:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
09:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
10:55:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
10:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
12:45:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
12:45:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:35:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
14:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
16:35:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
16:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
17:45:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
17:45:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
06:15:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
06:15:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:55:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
08:55:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:30:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
10:30:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:45:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
11:45:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
13:45:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:35:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
14:35:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
16:57:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
16:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
17:45:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
17:45:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

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**Tuesday 26/09/2023**

05:55:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
05:55:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:55:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
07:55:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:35:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
10:35:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:45:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
11:45:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
13:35:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:35:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
14:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
15:45:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
15:45:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
17:55:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
17:55:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
05:45:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
05:45:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:25:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
07:25:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:15:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
10:15:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
11:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
12:35:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
12:35:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:57:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:57:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
16:57:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
16:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
18:35:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

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**Wednesday 27/09/2023**

05:30:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
05:30:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:25:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
08:25:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:25:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
09:25:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
11:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
12:35:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
12:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:35:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
15:35:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
15:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
18:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
05:45:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
05:45:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:15:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
08:15:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
11:15:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
11:15:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
11:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
13:45:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:45:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
14:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:45:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
17:45:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041

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**Wednesday 27/09/2023**

18:35:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
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**Thursday 28/09/2023**

06:15:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
06:15:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:15:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
07:15:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:55:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
10:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
11:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
13:55:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:55:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:55:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
14:55:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:55:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
17:55:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:45:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
18:45:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
06:15:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
06:15:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:15:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
07:15:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:55:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
10:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
11:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
12:57:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
12:57:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:35:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:35:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
16:45:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041

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**Thursday 28/09/2023**

16:45:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
18:35:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

**Friday 29/09/2023**

06:45:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
06:45:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:15:00	Eagle FM	General	Breakfast	30	GMC-SRV-250923-30B	225041
08:15:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:35:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
10:35:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:45:00	Eagle FM	General	Morning	30	GMC-SRV-250923-30B	225041
11:45:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
12:45:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
12:45:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:55:00	Eagle FM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:55:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:35:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
17:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:45:00	Eagle FM	General	Drive	30	GMC-SRV-250923-30B	225041
18:45:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
06:45:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
06:45:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:45:00	GNFM	General	Breakfast	30	GMC-SRV-250923-30B	225041
07:45:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:30:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
10:30:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	GNFM	General	Morning	30	GMC-SRV-250923-30B	225041
11:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
13:45:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041
13:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:45:00	GNFM	General	Afternoon	30	GMC-SRV-250923-30B	225041

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**Friday 29/09/2023**

14:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:57:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
17:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
18:57:00	GNFM	General	Drive	30	GMC-SRV-250923-30B	225041
18:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

**Saturday 30/09/2023**

04:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
04:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
20:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
20:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
21:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
22:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
23:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
03:35:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
03:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
20:57:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
20:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:57:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
21:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:57:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
22:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:35:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
23:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

**Sunday 01/10/2023**

01:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
01:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
04:55:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042

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**Sunday 01/10/2023**

04:55:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
20:30:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
20:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:30:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
21:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
22:30:00	Eagle FM	General	Bonus	30	GMC-SRV-300923-30B	225042
22:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
00:57:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
00:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
19:35:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
19:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
20:35:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
20:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
21:35:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
21:35:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040
23:57:00	GNFM	General	Bonus	30	GMC-SRV-300923-30B	225042
23:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

**Monday 02/10/2023**

06:25:00	Eagle FM	General	Breakfast	30	GMC-SRV-021023-30B	225043
06:25:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:45:00	Eagle FM	General	Breakfast	30	GMC-SRV-021023-30B	225043
07:45:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:45:00	Eagle FM	General	Morning	30	GMC-SRV-021023-30B	225043
09:45:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:35:00	Eagle FM	General	Morning	30	GMC-SRV-021023-30B	225043
11:35:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
16:35:00	Eagle FM	General	Drive	30	GMC-SRV-021023-30B	225043
16:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	Eagle FM	General	Drive	30	GMC-SRV-021023-30B	225043
18:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040

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**Monday 02/10/2023**

06:15:00	GNFM	General	Breakfast	30	GMC-SRV-021023-30B	225043
06:15:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
08:25:00	GNFM	General	Breakfast	30	GMC-SRV-021023-30B	225043
08:25:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:55:00	GNFM	General	Morning	30	GMC-SRV-021023-30B	225043
09:55:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:30:00	GNFM	General	Morning	30	GMC-SRV-021023-30B	225043
11:30:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
15:57:00	GNFM	General	Drive	30	GMC-SRV-021023-30B	225043
15:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
16:57:00	GNFM	General	Drive	30	GMC-SRV-021023-30B	225043
16:57:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

**Wednesday 04/10/2023**

09:25:00	Eagle FM	General	Morning	30	GMC-0410-30	225365
09:25:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:35:00	Eagle FM	General	Morning	30	GMC-0410-30	225365
11:35:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
12:35:00	Eagle FM	General	Afternoon	30	GMC-0410-30	225365
12:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
13:45:00	Eagle FM	General	Afternoon	30	GMC-0410-30	225365
13:45:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:55:00	Eagle FM	General	Drive	30	GMC-0410-30	225365
17:55:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	Eagle FM	General	Drive	30	GMC-0410-30	225365
18:35:00	Eagle FM	General	Drive	15	GMC-SRV-210923-15B	225040
10:30:00	GNFM	General	Morning	30	GMC-0410-30	225365
10:30:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
11:30:00	GNFM	General	Morning	30	GMC-0410-30	225365
11:30:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
13:45:00	GNFM	General	Afternoon	30	GMC-0410-30	225365
13:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040

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**Wednesday 04/10/2023**

14:45:00	GNFM	General	Afternoon	30	GMC-0410-30	225365
14:45:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
17:45:00	GNFM	General	Drive	30	GMC-0410-30	225365
17:45:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040
18:35:00	GNFM	General	Drive	30	GMC-0410-30	225365
18:35:00	GNFM	General	Drive	15	GMC-SRV-210923-15B	225040

**Friday 06/10/2023**

06:25:00	Eagle FM	General	Breakfast	30	GMC-0410-30	225365
06:25:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:55:00	Eagle FM	General	Breakfast	30	GMC-0410-30	225365
07:55:00	Eagle FM	General	Breakfast	15	GMC-SRV-210923-15B	225040
09:15:00	Eagle FM	General	Morning	30	GMC-0410-30	225365
09:15:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
11:55:00	Eagle FM	General	Morning	30	GMC-0410-30	225365
11:55:00	Eagle FM	General	Morning	15	GMC-SRV-210923-15B	225040
12:55:00	Eagle FM	General	Afternoon	30	GMC-0410-30	225365
12:55:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:35:00	Eagle FM	General	Afternoon	30	GMC-0410-30	225365
14:35:00	Eagle FM	General	Afternoon	15	GMC-SRV-210923-15B	225040
19:45:00	Eagle FM	General	Bonus	30	GMC-0410-30	225365
19:45:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
20:30:00	Eagle FM	General	Bonus	30	GMC-0410-30	225365
20:30:00	Eagle FM	General	Bonus	15	GMC-SRV-210923-15B	225040
07:15:00	GNFM	General	Breakfast	30	GMC-0410-30	225365
07:15:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
07:55:00	GNFM	General	Breakfast	30	GMC-0410-30	225365
07:55:00	GNFM	General	Breakfast	15	GMC-SRV-210923-15B	225040
10:15:00	GNFM	General	Morning	30	GMC-0410-30	225365
10:15:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
10:30:00	GNFM	General	Bonus	30	GMC-0410-30	225365
10:30:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

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**Friday 06/10/2023**

11:45:00	GNFM	General	Morning	30	GMC-0410-30	225365
11:45:00	GNFM	General	Morning	15	GMC-SRV-210923-15B	225040
13:35:00	GNFM	General	Afternoon	30	GMC-0410-30	225365
13:35:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
14:35:00	GNFM	General	Afternoon	30	GMC-0410-30	225365
14:35:00	GNFM	General	Afternoon	15	GMC-SRV-210923-15B	225040
23:57:00	GNFM	General	Bonus	30	GMC-0410-30	225365
23:57:00	GNFM	General	Bonus	15	GMC-SRV-210923-15B	225040

**Tuesday 10/10/2023**

02:55:00	Eagle FM	General	Bonus	30		
02:55:00	Eagle FM	General	Bonus	15		
04:55:00	Eagle FM	General	Bonus	30		
04:55:00	Eagle FM	General	Bonus	15		
07:25:00	Eagle FM	General	Breakfast	30		
07:25:00	Eagle FM	General	Breakfast	15		
08:45:00	Eagle FM	General	Breakfast	30		
08:45:00	Eagle FM	General	Breakfast	15		
09:25:00	Eagle FM	General	Morning	30		
09:25:00	Eagle FM	General	Morning	15		
11:45:00	Eagle FM	General	Morning	30		
11:45:00	Eagle FM	General	Morning	15		
12:55:00	Eagle FM	General	Afternoon	30		
12:55:00	Eagle FM	General	Afternoon	15		
13:45:00	Eagle FM	General	Afternoon	30		
13:45:00	Eagle FM	General	Afternoon	15		
15:55:00	Eagle FM	General	Drive	30		
15:55:00	Eagle FM	General	Drive	15		
17:55:00	Eagle FM	General	Drive	30		
17:55:00	Eagle FM	General	Drive	15		
19:45:00	Eagle FM	General	Bonus	30		
19:45:00	Eagle FM	General	Bonus	15		

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**Tuesday 10/10/2023**

06:15:00	GNFM	General	Breakfast	30
06:15:00	GNFM	General	Breakfast	15
07:45:00	GNFM	General	Breakfast	30
07:45:00	GNFM	General	Breakfast	15
09:15:00	GNFM	General	Morning	30
09:15:00	GNFM	General	Morning	15
11:55:00	GNFM	General	Morning	30
11:55:00	GNFM	General	Morning	15
13:35:00	GNFM	General	Afternoon	30
13:35:00	GNFM	General	Afternoon	15
14:45:00	GNFM	General	Afternoon	30
14:45:00	GNFM	General	Afternoon	15
17:57:00	GNFM	General	Drive	30
17:57:00	GNFM	General	Drive	15
18:35:00	GNFM	General	Drive	30
18:35:00	GNFM	General	Drive	15
19:35:00	GNFM	General	Bonus	30
19:35:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15
21:35:00	GNFM	General	Bonus	30
21:35:00	GNFM	General	Bonus	15

**Thursday 12/10/2023**

01:30:00	Eagle FM	General	Bonus	30
01:30:00	Eagle FM	General	Bonus	15
02:30:00	Eagle FM	General	Bonus	30
02:30:00	Eagle FM	General	Bonus	15
03:30:00	Eagle FM	General	Bonus	30
03:30:00	Eagle FM	General	Bonus	15
06:45:00	Eagle FM	General	Breakfast	30
06:45:00	Eagle FM	General	Breakfast	15

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**Thursday 12/10/2023**

08:45:00	Eagle FM	General	Breakfast	30
08:45:00	Eagle FM	General	Breakfast	15
10:35:00	Eagle FM	General	Morning	30
10:35:00	Eagle FM	General	Morning	15
11:55:00	Eagle FM	General	Morning	30
11:55:00	Eagle FM	General	Morning	15
13:35:00	Eagle FM	General	Afternoon	30
13:35:00	Eagle FM	General	Afternoon	15
14:35:00	Eagle FM	General	Afternoon	30
14:35:00	Eagle FM	General	Afternoon	15
17:35:00	Eagle FM	General	Drive	30
17:35:00	Eagle FM	General	Drive	15
18:35:00	Eagle FM	General	Drive	30
18:35:00	Eagle FM	General	Drive	15
19:45:00	Eagle FM	General	Bonus	30
19:45:00	Eagle FM	General	Bonus	15
20:30:00	Eagle FM	General	Bonus	30
20:30:00	Eagle FM	General	Bonus	15
00:35:00	GNFM	General	Bonus	30
00:35:00	GNFM	General	Bonus	15
05:45:00	GNFM	General	Breakfast	30
05:45:00	GNFM	General	Breakfast	15
07:45:00	GNFM	General	Breakfast	30
07:45:00	GNFM	General	Breakfast	15
10:30:00	GNFM	General	Morning	30
10:30:00	GNFM	General	Morning	15
11:15:00	GNFM	General	Morning	30
11:15:00	GNFM	General	Morning	15
13:57:00	GNFM	General	Afternoon	30
13:57:00	GNFM	General	Afternoon	15
14:57:00	GNFM	General	Afternoon	30
14:57:00	GNFM	General	Afternoon	15

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**Thursday 12/10/2023**

15:45:00	GNFM	General	Drive	30
15:45:00	GNFM	General	Drive	15
16:45:00	GNFM	General	Drive	30
16:45:00	GNFM	General	Drive	15
19:57:00	GNFM	General	Bonus	30
19:57:00	GNFM	General	Bonus	15
21:35:00	GNFM	General	Bonus	30
21:35:00	GNFM	General	Bonus	15
22:35:00	GNFM	General	Bonus	30
22:35:00	GNFM	General	Bonus	15
23:35:00	GNFM	General	Bonus	30
23:35:00	GNFM	General	Bonus	15

**Monday 16/10/2023**

05:30:00	Eagle FM	General	Breakfast	30
05:30:00	Eagle FM	General	Breakfast	15
06:55:00	Eagle FM	General	Breakfast	30
06:55:00	Eagle FM	General	Breakfast	15
12:45:00	Eagle FM	General	Afternoon	30
12:45:00	Eagle FM	General	Afternoon	15
14:45:00	Eagle FM	General	Afternoon	30
14:45:00	Eagle FM	General	Afternoon	15
19:30:00	Eagle FM	General	Bonus	30
19:30:00	Eagle FM	General	Bonus	15
20:30:00	Eagle FM	General	Bonus	30
20:30:00	Eagle FM	General	Bonus	15
07:25:00	GNFM	General	Breakfast	30
07:25:00	GNFM	General	Breakfast	15
08:55:00	GNFM	General	Breakfast	30
08:55:00	GNFM	General	Breakfast	15
12:45:00	GNFM	General	Afternoon	30
12:45:00	GNFM	General	Afternoon	15

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**Monday 16/10/2023**

14:35:00	GNFM	General	Afternoon	30
14:35:00	GNFM	General	Afternoon	15
19:35:00	GNFM	General	Bonus	30
19:35:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15

**Tuesday 17/10/2023**

09:45:00	Eagle FM	General	Morning	30
09:45:00	Eagle FM	General	Morning	15
10:55:00	Eagle FM	General	Morning	30
10:55:00	Eagle FM	General	Morning	15
17:45:00	Eagle FM	General	Drive	30
17:45:00	Eagle FM	General	Drive	15
18:35:00	Eagle FM	General	Drive	30
18:35:00	Eagle FM	General	Drive	15
21:55:00	Eagle FM	General	Bonus	30
21:55:00	Eagle FM	General	Bonus	15
22:55:00	Eagle FM	General	Bonus	30
22:55:00	Eagle FM	General	Bonus	15
10:30:00	GNFM	General	Morning	30
10:30:00	GNFM	General	Morning	15
11:30:00	GNFM	General	Morning	30
11:30:00	GNFM	General	Morning	15
15:57:00	GNFM	General	Drive	30
15:57:00	GNFM	General	Drive	15
18:35:00	GNFM	General	Drive	30
18:35:00	GNFM	General	Drive	15
19:35:00	GNFM	General	Bonus	30
19:35:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15

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**Wednesday 18/10/2023**

06:55:00	Eagle FM	General	Breakfast	30
06:55:00	Eagle FM	General	Breakfast	15
07:45:00	Eagle FM	General	Breakfast	30
07:45:00	Eagle FM	General	Breakfast	15
12:55:00	Eagle FM	General	Afternoon	30
12:55:00	Eagle FM	General	Afternoon	15
13:45:00	Eagle FM	General	Afternoon	30
13:45:00	Eagle FM	General	Afternoon	15
19:55:00	Eagle FM	General	Bonus	30
19:55:00	Eagle FM	General	Bonus	15
20:45:00	Eagle FM	General	Bonus	30
20:45:00	Eagle FM	General	Bonus	15
06:55:00	GNFM	General	Breakfast	30
06:55:00	GNFM	General	Breakfast	15
07:45:00	GNFM	General	Breakfast	30
07:45:00	GNFM	General	Breakfast	15
13:45:00	GNFM	General	Afternoon	30
13:45:00	GNFM	General	Afternoon	15
14:45:00	GNFM	General	Afternoon	30
14:45:00	GNFM	General	Afternoon	15
19:57:00	GNFM	General	Bonus	30
19:57:00	GNFM	General	Bonus	15
21:35:00	GNFM	General	Bonus	30
21:35:00	GNFM	General	Bonus	15

**Thursday 19/10/2023**

01:55:00	Eagle FM	General	Bonus	30
01:55:00	Eagle FM	General	Bonus	15
02:55:00	Eagle FM	General	Bonus	30
02:55:00	Eagle FM	General	Bonus	15
03:55:00	Eagle FM	General	Bonus	30

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Thursday 19/10/2023**

03:55:00	Eagle FM	General	Bonus	15
10:55:00	Eagle FM	General	Morning	30
10:55:00	Eagle FM	General	Morning	15
11:55:00	Eagle FM	General	Morning	30
11:55:00	Eagle FM	General	Morning	15
17:55:00	Eagle FM	General	Drive	30
17:55:00	Eagle FM	General	Drive	15
18:35:00	Eagle FM	General	Drive	30
18:35:00	Eagle FM	General	Drive	15
09:55:00	GNFM	General	Morning	30
09:55:00	GNFM	General	Morning	15
11:55:00	GNFM	General	Morning	30
11:55:00	GNFM	General	Morning	15
15:57:00	GNFM	General	Drive	30
15:57:00	GNFM	General	Drive	15
18:57:00	GNFM	General	Drive	30
18:57:00	GNFM	General	Drive	15
19:57:00	GNFM	General	Bonus	30
19:57:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15
21:35:00	GNFM	General	Bonus	30
21:35:00	GNFM	General	Bonus	15

**Friday 20/10/2023**

05:55:00	Eagle FM	General	Breakfast	30
05:55:00	Eagle FM	General	Breakfast	15
07:15:00	Eagle FM	General	Breakfast	30
07:15:00	Eagle FM	General	Breakfast	15
12:45:00	Eagle FM	General	Afternoon	30
12:45:00	Eagle FM	General	Afternoon	15
14:35:00	Eagle FM	General	Afternoon	30

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Friday 20/10/2023**

14:35:00	Eagle FM	General	Afternoon	15
06:55:00	GNFM	General	Breakfast	30
06:55:00	GNFM	General	Breakfast	15
08:55:00	GNFM	General	Breakfast	30
08:55:00	GNFM	General	Breakfast	15
12:57:00	GNFM	General	Afternoon	30
12:57:00	GNFM	General	Afternoon	15
14:45:00	GNFM	General	Afternoon	30
14:45:00	GNFM	General	Afternoon	15

**Monday 23/10/2023**

03:30:00	Eagle FM	General	Bonus	30
03:30:00	Eagle FM	General	Bonus	15
06:45:00	Eagle FM	General	Breakfast	30
06:45:00	Eagle FM	General	Breakfast	15
07:25:00	Eagle FM	General	Breakfast	30
07:25:00	Eagle FM	General	Breakfast	15
09:25:00	Eagle FM	General	Morning	30
09:25:00	Eagle FM	General	Morning	15
11:55:00	Eagle FM	General	Morning	30
11:55:00	Eagle FM	General	Morning	15
16:55:00	Eagle FM	General	Drive	30
16:55:00	Eagle FM	General	Drive	15
17:55:00	Eagle FM	General	Drive	30
17:55:00	Eagle FM	General	Drive	15
19:30:00	Eagle FM	General	Bonus	30
19:30:00	Eagle FM	General	Bonus	15
20:30:00	Eagle FM	General	Bonus	30
20:30:00	Eagle FM	General	Bonus	15
05:57:00	GNFM	General	Breakfast	30
05:57:00	GNFM	General	Breakfast	15

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Monday 23/10/2023**

08:55:00	GNFM	General	Breakfast	30
08:55:00	GNFM	General	Breakfast	15
10:55:00	GNFM	General	Morning	30
10:55:00	GNFM	General	Morning	15
11:55:00	GNFM	General	Morning	30
11:55:00	GNFM	General	Morning	15
16:35:00	GNFM	General	Drive	30
16:35:00	GNFM	General	Drive	15
17:57:00	GNFM	General	Drive	30
17:57:00	GNFM	General	Drive	15
19:35:00	GNFM	General	Bonus	30
19:35:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15
21:35:00	GNFM	General	Bonus	30
21:35:00	GNFM	General	Bonus	15

**Tuesday 24/10/2023**

00:30:00	Eagle FM	General	Bonus	30
00:30:00	Eagle FM	General	Bonus	15
10:35:00	Eagle FM	General	Morning	30
10:35:00	Eagle FM	General	Morning	15
11:35:00	Eagle FM	General	Morning	30
11:35:00	Eagle FM	General	Morning	15
13:45:00	Eagle FM	General	Afternoon	30
13:45:00	Eagle FM	General	Afternoon	15
14:45:00	Eagle FM	General	Afternoon	30
14:45:00	Eagle FM	General	Afternoon	15
16:55:00	Eagle FM	General	Drive	30
16:55:00	Eagle FM	General	Drive	15
18:35:00	Eagle FM	General	Drive	30
18:35:00	Eagle FM	General	Drive	15

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Tuesday 24/10/2023**

19:45:00	Eagle FM	General	Bonus	30
19:45:00	Eagle FM	General	Bonus	15
10:30:00	GNFM	General	Morning	30
10:30:00	GNFM	General	Morning	15
11:55:00	GNFM	General	Morning	30
11:55:00	GNFM	General	Morning	15
13:35:00	GNFM	General	Afternoon	30
13:35:00	GNFM	General	Afternoon	15
14:45:00	GNFM	General	Afternoon	30
14:45:00	GNFM	General	Afternoon	15
17:45:00	GNFM	General	Drive	30
17:45:00	GNFM	General	Drive	15
18:35:00	GNFM	General	Drive	30
18:35:00	GNFM	General	Drive	15
19:35:00	GNFM	General	Bonus	30
19:35:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15

**Wednesday 25/10/2023**

05:30:00	Eagle FM	General	Breakfast	30
05:30:00	Eagle FM	General	Breakfast	15
08:25:00	Eagle FM	General	Breakfast	30
08:25:00	Eagle FM	General	Breakfast	15
09:25:00	Eagle FM	General	Morning	30
09:25:00	Eagle FM	General	Morning	15
10:45:00	Eagle FM	General	Morning	30
10:45:00	Eagle FM	General	Morning	15
12:35:00	Eagle FM	General	Afternoon	30
12:35:00	Eagle FM	General	Afternoon	15
13:35:00	Eagle FM	General	Afternoon	30
13:35:00	Eagle FM	General	Afternoon	15

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Wednesday 25/10/2023**

19:45:00	Eagle FM	General	Bonus	30
19:45:00	Eagle FM	General	Bonus	15
20:45:00	Eagle FM	General	Bonus	30
20:45:00	Eagle FM	General	Bonus	15
21:55:00	Eagle FM	General	Bonus	30
21:55:00	Eagle FM	General	Bonus	15
00:35:00	GNFM	General	Bonus	30
00:35:00	GNFM	General	Bonus	15
06:15:00	GNFM	General	Breakfast	30
06:15:00	GNFM	General	Breakfast	15
07:45:00	GNFM	General	Breakfast	30
07:45:00	GNFM	General	Breakfast	15
10:15:00	GNFM	General	Morning	30
10:15:00	GNFM	General	Morning	15
11:30:00	GNFM	General	Morning	30
11:30:00	GNFM	General	Morning	15
13:57:00	GNFM	General	Afternoon	30
13:57:00	GNFM	General	Afternoon	15
14:45:00	GNFM	General	Afternoon	30
14:45:00	GNFM	General	Afternoon	15
19:35:00	GNFM	General	Bonus	30
19:35:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15

**Thursday 26/10/2023**

00:30:00	Eagle FM	General	Bonus	30
00:30:00	Eagle FM	General	Bonus	15
03:55:00	Eagle FM	General	Bonus	30
03:55:00	Eagle FM	General	Bonus	15
10:35:00	Eagle FM	General	Morning	30
10:35:00	Eagle FM	General	Morning	15

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

**Thursday 26/10/2023**

11:45:00	Eagle FM	General	Morning	30
11:45:00	Eagle FM	General	Morning	15
12:55:00	Eagle FM	General	Afternoon	30
12:55:00	Eagle FM	General	Afternoon	15
13:45:00	Eagle FM	General	Afternoon	30
13:45:00	Eagle FM	General	Afternoon	15
17:45:00	Eagle FM	General	Drive	30
17:45:00	Eagle FM	General	Drive	15
18:35:00	Eagle FM	General	Drive	30
18:35:00	Eagle FM	General	Drive	15
19:45:00	Eagle FM	General	Bonus	30
19:45:00	Eagle FM	General	Bonus	15
09:30:00	GNFM	General	Morning	30
09:30:00	GNFM	General	Morning	15
11:55:00	GNFM	General	Morning	30
11:55:00	GNFM	General	Morning	15
13:35:00	GNFM	General	Afternoon	30
13:35:00	GNFM	General	Afternoon	15
14:35:00	GNFM	General	Afternoon	30
14:35:00	GNFM	General	Afternoon	15
16:45:00	GNFM	General	Drive	30
16:45:00	GNFM	General	Drive	15
18:57:00	GNFM	General	Drive	30
18:57:00	GNFM	General	Drive	15
19:57:00	GNFM	General	Bonus	30
19:57:00	GNFM	General	Bonus	15
20:35:00	GNFM	General	Bonus	30
20:35:00	GNFM	General	Bonus	15
22:35:00	GNFM	General	Bonus	30
22:35:00	GNFM	General	Bonus	15

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.







**Friday 27/10/2023**


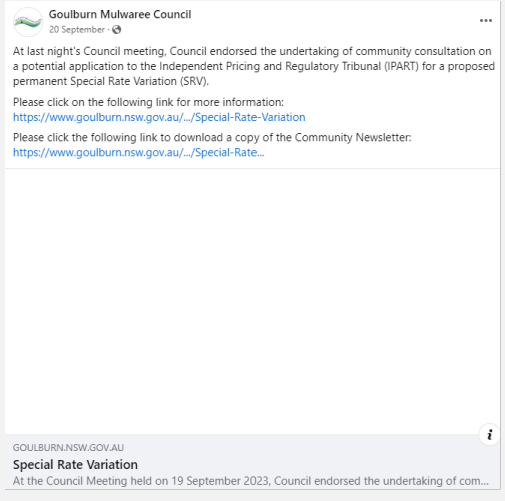
06:25:00	Eagle FM	General	Breakfast	30
06:25:00	Eagle FM	General	Breakfast	15
07:45:00	Eagle FM	General	Breakfast	30
07:45:00	Eagle FM	General	Breakfast	15
09:55:00	Eagle FM	General	Morning	30
09:55:00	Eagle FM	General	Morning	15
10:45:00	Eagle FM	General	Morning	30
10:45:00	Eagle FM	General	Morning	15
13:55:00	Eagle FM	General	Afternoon	30
13:55:00	Eagle FM	General	Afternoon	15
14:35:00	Eagle FM	General	Afternoon	30
14:35:00	Eagle FM	General	Afternoon	15
05:45:00	GNFM	General	Breakfast	30
05:45:00	GNFM	General	Breakfast	15
08:55:00	GNFM	General	Breakfast	30
08:55:00	GNFM	General	Breakfast	15
10:15:00	GNFM	General	Morning	30
10:15:00	GNFM	General	Morning	15
10:55:00	GNFM	General	Morning	30
10:55:00	GNFM	General	Morning	15
12:57:00	GNFM	General	Afternoon	30
12:57:00	GNFM	General	Afternoon	15
14:35:00	GNFM	General	Afternoon	30
14:35:00	GNFM	General	Afternoon	15

Please Note: The placement times and key numbers above are correct at the time of publication. Actual time your commercials will air may vary due to late log and programming changes.

## Appendix D: Facebook posts

Date	Description	Post	Engagement
29 September 2023	Advising completion of independent financial assessment and organisational improvement plan to achieve savings, prior to development of SRV options, including link to view the presentation by Morrison Low Consultants.		<b>Reach: 390</b> <b>Engagement: 15</b>
29 September 2023	Advising inclusion of additional drop-in information sessions and encouraging members of the community to attend, and providing link to schedule of drop-in information sessions.		<b>Reach: 488</b> <b>Engagement: 21</b>

Date	Description	Post	Engagement
28 September 2023	Advising publication of a community newsletter informing members of the community of how the proposed SRV will impact ratepayers, including link to access the newsletter.		<b>Reach: 392</b> <b>Engagement: 24</b>
27 September 2023	Advising that further information in relation to the proposed SRV could be accessed from Council’s website.		<b>Reach: 2,243</b> <b>Engagement: 786</b>

Date	Description	Post	Engagement
26 September 2023	Advising details of planned community drop-in sessions, including link to full schedule of sessions.		<b>Reach: 646</b> <b>Engagement: 137</b>
20 September 2023	Advising of Council resolution to undertake community consultation on potential SRV application, including links to further information on proposed SRV and community newsletter.		<b>Reach: 449</b> <b>Engagement: 37</b>



## Appendix E: Flyer (Letter from Mayor)



## OFFICE OF THE MAYOR

Mayor Peter Walker

Goulburn Mulwaree Council  
Locked Bag 22  
Goulburn NSW 2580  
t (02) 4823 4444  
e [council@goulburn.nsw.gov.au](mailto:council@goulburn.nsw.gov.au)  
[www.goulburn.nsw.gov.au](http://www.goulburn.nsw.gov.au)

20 September 2023

[Click and type Name]

[Click and type Title]

[Click and type Postal Address]

[Click here and type City] [Click here and type State] [Click and type Postcode]

Dear Resident,

### Goulburn Mulwaree Council's Proposed Special Rate Variation

Goulburn Mulwaree Council's Long-Term Financial Plan, adopted in November 2022 indicated the need for Council to consider a permanent special rate variation (SRV) to ensure its ongoing financial sustainability. For Council to be financially sustainable in the long term it must achieve at least a break-even result in its general fund.

An SRV allows a council to increase its general income above the rate peg, under the provisions of the Local Government Act 1993 (NSW). SRVs can be for one or several years and can be temporary or permanently retained in the rates base.

If Council does not get to that position, it will not be able to undertake timely renewals of essential infrastructure like roads, bridges, sporting fields, playgrounds, and community facilities. They would deteriorate and could potentially fail.

Each year, councils wishing to apply for an SRV, apply to the Independent Pricing and Regulatory Tribunal (IPART) in February. The applications are assessed against criteria listed in the Office of Local Government's Guidelines. These include undertaking long term financial planning, ensuring community awareness of the need and extent of the proposed increase in rates, and consideration of the impact on ratepayers and the community's capacity and willingness to pay. In addition, councils must meet criteria related to productivity improvements.

As part of the process to clarify the need for an SRV Council engaged Morrison Low to undertake an independent financial review. Those findings are available on Council's website. At the Council Meeting held on Tuesday 19 September 2023, Council voted to start a conversation with the community about a potential special rate variation.

Council voted to take 2 special rate variation options to the community, plus the status quo, or base case which relies on the rate peg set by IPART each year.

Scenarios	2024-25	2025-26	Cumulative
<b>Base Case – Rate Peg*</b>	3.5%	2.5%	6.1% (over two years)
<b>Option 1 – One – year SRV (including rate peg)</b>	43.5%	2.5%	47.1% (over two years)
<b>Option 2 – Two – year SRV (including rate peg)</b>	25.5%	20.5%	51.2% (over two years)

Note: Cumulative amounts are expressed as required by IPART and are projected to the end year of the SRV.

\*% increase assumed as yet to be announced.

Council will be undertaking a series of drop-in sessions where residents can speak with a Goulburn Mulwaree Councillor to better understand what this will mean to them. Council strongly encourages residents to attend one of these sessions.

Council's drop-in sessions will be held at the following locations:

Village & Location	Date	Time
<b>Tarago</b> Tarago Town Hall	Monday 25 September 2023	4pm to 7pm
<b>Tallong</b> Tallong hall	Tuesday 26 September 2023	12noon to 3pm
<b>Marulan</b> Marulan Hall	Tuesday 26 September 2023	4pm to 7pm
<b>Windellama</b> Windellama Hall	Wednesday 27 September 2023	4pm to 7pm
<b>Parkebourne</b> Uniting Church Hall	Thursday 28 September 2023	12noon to 3pm
<b>Middle Arm</b> Middle Arm Fire Shed	Thursday 28 September 2023	4pm to 7pm
<b>Goulburn Square</b> Outside Priceline	Friday 29 September 2023	2pm to 5pm
<b>Bungonia</b> Bungonia Progress Hall	Wednesday 4 October 2023	4pm to 7pm
<b>Towrang</b> Towrang Community Hall	Thursday 5 October 2023	4pm to 7pm
<b>Goulburn Market Place</b> Opposite Woolworths	Friday 6 October 2023	2pm to 5pm
Mayor and CEO to undertake consultation with other key groups:		
<b>Goulburn Chamber of Commerce</b> Monthly Meeting	Wednesday 11 October 2023	7.30am
<b>Marulan Chamber of Commerce</b>	Tuesday 26 September 2023	6pm – 7pm

If you are unable to attend one of the drop- in sessions, or would like more information on the Special Rate Variation it can be found on Council's website on the homepage or by searching: <https://www.goulburn.nsw.gov.au/Council/Public-Exhibition-Notices/Special-Rate-Variation>

Regards



Cr Peter Walker  
**Mayor Goulburn Mulwaree Council**



## Appendix F: Newsletter





# Special Rate Variation Proposal

## How did we get here?

Under the rate peg set by the State Government, Goulburn Mulwaree Council is delivering infrastructure and services to meet the demands of a growing population. This has, however, become increasingly challenging in recent years. A truly volatile inflationary environment, the COVID pandemic, and recent weather events have increased Council's costs faster than revenue growth, causing extreme budgetary pressure. Costs are out-stripping revenue, resulting in Operating Deficits. Council has used cash reserves and reduced infrastructure renewal and maintenance to ensure balanced budgets, and sourced other income opportunities. Goulburn Mulwaree Council's ('Council') Long-Term Financial Plan (LTFP), adopted in November 2022 indicated the need for Council to consider a permanent special rate variation (SRV) to ensure its ongoing financial sustainability. Council has now committed to exploring the option of an SRV application. Council has not previously sought an SRV.

## Where we are up to in the process?

As part of the process to clarify the need for an SRV Council engaged Morrison Low to undertake an independent financial review. Those findings are available on Council's website. At the Council Meeting held on Tuesday 19 September 2023, Council voted to start a conversation with the community about a potential special rate variation.

## What is being proposed?

Council voted to take 2 special rate variation options to the community, plus the status quo, or base case which relies on the rate peg set by IPART each year.

If endorsed this increase will be permanent.

Scenarios	2024-25	2025-26	Cumulative
<b>Base Case - Rate Peg*</b>	3.5%	2.5%	6.1% (over two years)
Option 1 - One - year SRV (including rate peg)	43.5%	2.5%	47.1% (over two years)
Option 2 - Two - year SRV (including rate peg)	25.5%	20.5%	51.2% (over two years)

**Note:** Cumulative amounts are expressed as required by IPART and only go to the end year of the SRV. Black excludes rate peg percentage.

\* % increase assumed as yet to be announced.

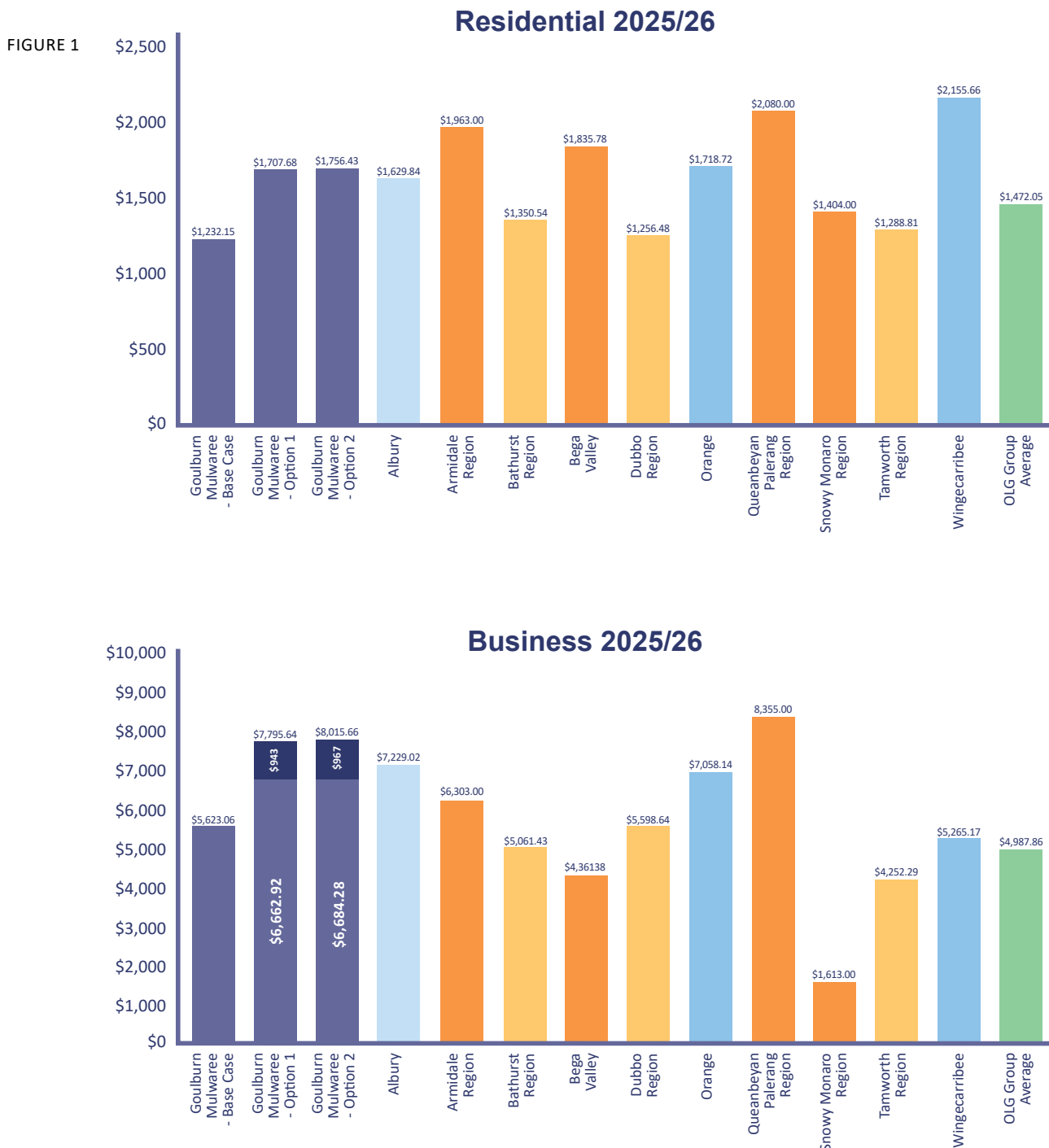
## What will change on my rates notice?

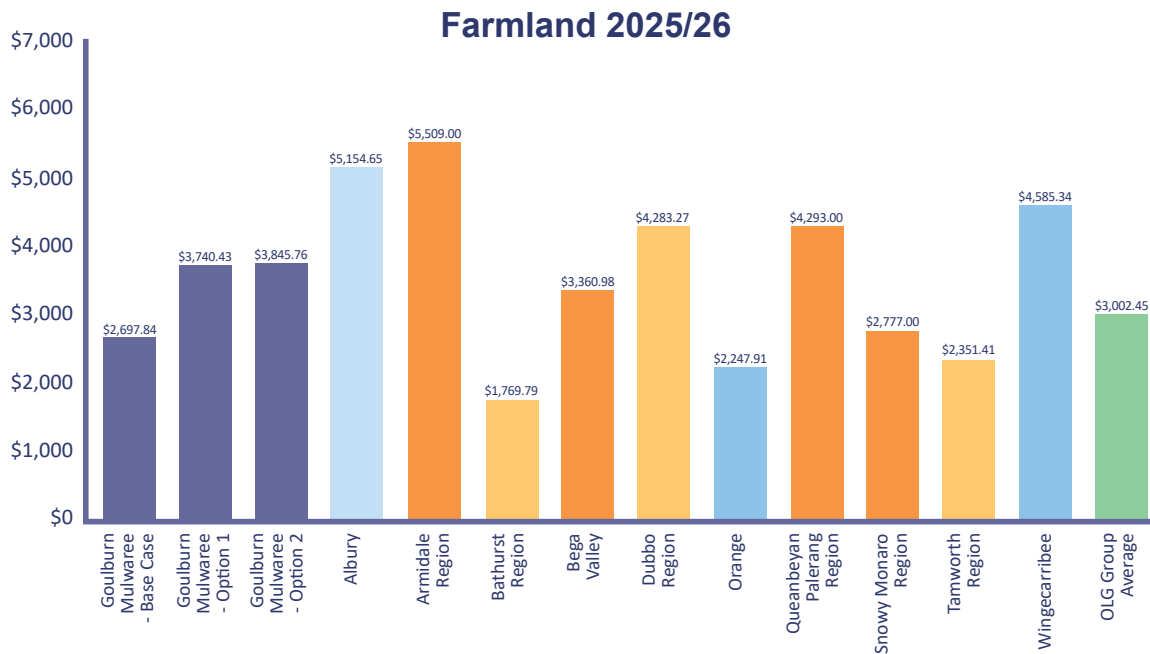
The SRV applies to the general rate charge. This is the base rate and land value (or ad valorem) charge on your rates notice. It does not apply to garbage or general waste, sewerage, stormwater, or water charges.

The impact on an individual's rates will be different depending on the unimproved land value of their property.

## How do our rates compare with similar Councils?

The Office of Local Government groups similar Councils for comparison purposes. Goulburn Mulwaree Council is in Group 4 with 25 other Regional Town or City Councils. This group of Councils represents a diverse cross section of geographies and communities across New South Wales, including Albury, Dubbo, Bathurst, Orange and Queanbeyan-Palerang, as well as coastal Councils including Byron, Ballina and Eurobodalla.





## What will the Goulburn Mulwaree SRV be spent on?

Council relies on what the residents of the Goulburn Mulwaree Local Government Area want it to spend money on in terms of services and infrastructure.

The proposed special rate variation will enable Council to:

- ▶ Increase maintenance of Council's Road network
- ▶ Invest in cyber security upgrades for Council's technology systems
- ▶ Adequately resource the Community Facilities team to maintain and manage Council's parks and open spaces
- ▶ Deliver current services and maintain assets to the community
- ▶ Ensuring financial sustainability in the longer-term
- ▶ Fast-track renewals to improve infrastructure.

## What has Council already done to save money?

Council undertakes regular reviews to ensure that it is containing costs and implementing efficiency gains, so that it can provide value for money to its community. Council has found savings of approximately \$1.179 million per year through implementing 44 initiatives, including the introduction of LED lighting, energy audit savings, haulage route reviews, and improved administration and operational processes. Going forward, Council has identified further improvement initiatives that it will implement as soon as practical providing a further annual net benefit of \$1.4 million per year, with one-off implementation costs of \$1.7 million. Some of these initiatives include review of strategic asset management, continual review of lighting emissions, ongoing audit of energy commitments, and use of technology to its full capacity.

Council will continue to investigate cost saving opportunities; however, cost savings alone will not be sufficient to ensure Council's future financial sustainability

## If your rates don't go up what will happen

Council will need to consider options like decreasing spending in some areas or reducing levels of service provisions. This could mean mowing a park less often, less road maintenance or changing hours of operation at some facilities. If Council cannot increase its rates revenue through an SRV, it will need to cut its operating costs by around \$10.7 million per year and not adequately fund its asset renewal.

## Where else does Council get its funding from?

Rates make up approximately 40 percent of Council's current income. Around 25 percent of our income comes from fees and charges (e.g., water usage, waste management, venue hire fees, inspection fees, development application fees etc.); We also receive a range of grant funding. This funding is often linked to projects like upgrading a road or to help Council build a new facility like the Goulburn Performing Arts Centre. Grant funding makes up almost 35 percent of Council income, however, is variable and is project specific. Council also receives funding from other sources like fines, land sales, developer contributions and interest.

## How will the special rate rise affect you?

Goulburn Mulwaree Council has 9 rating categories, so the effect will depend on where you live and the value of your property. The proposed rate rise only applies to the general rate charge. It does not apply to garbage or general waste, sewerage, stormwater, or water charges.

The diagrams below show the impact of each option on the average residential rate. All rate increase figures include the rate peg and are permanent.

## SRV impact on average rates

Residential SRV Options	2023-24	2024-25	2025-26	Two-year increase (including rate peg)	Weekly increase (including rate peg)
<b>Base Case</b>	\$1,161.45	\$1,202.10	\$1,232.15	<b>\$70.70</b>	\$1.36
<b>Option 1</b>	\$1,161.45	\$1,666.03	\$1,707.68	\$546.23	\$10.50
<b>Option 2</b>	\$1,161.45	\$1,445.05	\$1,756.43	\$594.98	\$11.42

Business SRV Options	2023-24	2024-25	2025-26	Two-year increase (including rate peg)	Weekly increase (including rate peg)
<b>Base Case</b>	\$5,300.40	\$5,485.91	\$5,623.06	<b>\$322.66</b>	\$6.20
<b>Option 1</b>	\$5,300.40	\$7,605.50	\$7,795.64	\$2,495.24	\$47.99
<b>Option 2</b>	\$5,300.40	\$6,651.50	\$8,015.06	\$2,715.26	\$52.22

Farmland SRV Options	2023-24	2024-25	2025-26	Two-year increase (including rate peg)	Weekly increase (including rate peg)
<b>Base Case</b>	\$2,543.03	\$2,632.04	\$2,697.84	<b>\$154.81</b>	\$2.98
<b>Option 1</b>	\$2,543.03	\$3,649.21	\$3,740.43	\$1,197.40	\$23.03
<b>Option 2</b>	\$2,543.03	\$3,191.46	\$3,845.76	\$1,302.73	\$25.05

For every \$100 Council spends\*, on average it is allocated to:

Almost  
**\$55**  
to  
infrastructure

**\$16**  
to our Parks,  
Gardens and  
Sporting  
facilities

**\$14**  
to  
governance  
and  
administration

**\$7**  
to arts,  
culture,  
tourism and  
events

**\$2**  
to building  
and  
development  
control

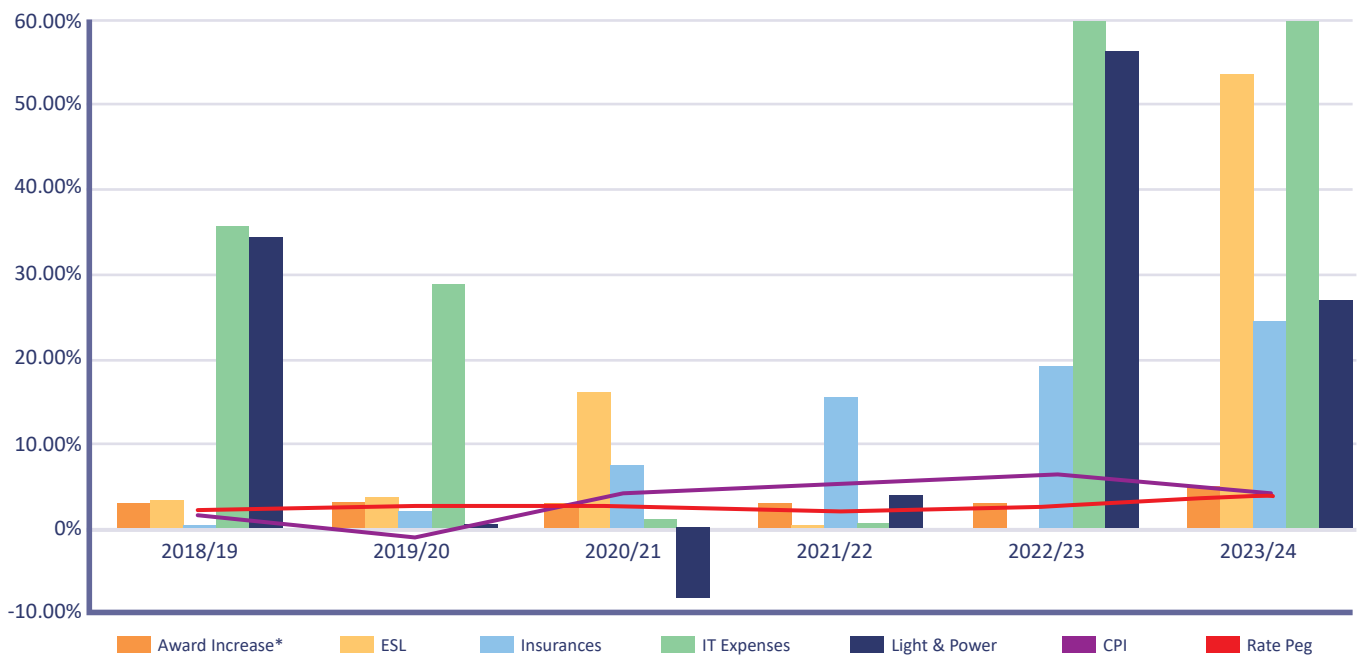
**\$1**  
to heritage  
and strategic  
planning

Remaining **\$5**  
to a range of other  
services such as:  
emergency services levy,  
economic development,  
community services,  
compliance and  
community enforcement,  
community engagement  
and information, land and  
property management  
and cemeteries.

\*Water, sewer and waste costs are not included

Rate pegging has not matched Council's operating expenses over the last six years. This can be demonstrated by the visual below.

### Percentage increase in expenses v Rate Pegging 2018/19 – 2023/24



### Rates comparison v 5 Major Expenditure Categories 2018/19 - 2023/24

	Increase (\$'000)	Increase (%)	Average Increase (\$'000)	Average Increase (%)
<b>ESL</b>	404	92.66%	67	15.44%
<b>Insurances</b>	1,002	89.46%	167	14.91%
<b>IT Expenses</b>	985	569.36%	164	94.89%
<b>Light &amp; Power</b>	1,641	156.29%	274	26.05%
<b>Depreciation</b>	13,884	114.59%	2,314	19.10%
<b>Increase in expenses</b>	<b>17,916</b>	<b>120.28%</b>	<b>2,986</b>	<b>20.05%</b>
<b>Rates</b>	4,710	24.76%	785	4.13%

## What is a Special Rate Variation?

The Independent Pricing and Regulatory Tribunal (IPART) sets the amount Councils can increase rates by each year, which is called the rate peg. A special rate variation is a request by a Council to IPART to increase rates by more than the rate peg amount. A special rate variation can be for a single or multiple years. It can also be temporary or permanently retained in the rates base. To apply for a special rate variation Council needs to follow a process set out by IPART and formally apply for the variation and show how Council has met all of the criteria in the application guidelines

## What if I cannot afford for rates to increase?

In assessing Council's application, IPART will consider the ability of ratepayers to pay their rates. Council has a Hardship Policy in place which provides a framework for ratepayers experiencing genuine hardship for assistance with the payment of their rates and charges. More information about Council's hardship assistance can be found on Council's website: [https://www.goulburn.nsw.gov.au/Council/Policies?dlv\\_OC%20CL%20Public%20DocLib%20Global=\(pageindex=3\)](https://www.goulburn.nsw.gov.au/Council/Policies?dlv_OC%20CL%20Public%20DocLib%20Global=(pageindex=3)) Council also has pensioner concessions in place if you are eligible. More information is available from Council's Rates team or on its website: [https://www.goulburn.nsw.gov.au/Council/Policies?dlv\\_OC%20CL%20Public%20DocLib%20Global=\(pageindex=5\)](https://www.goulburn.nsw.gov.au/Council/Policies?dlv_OC%20CL%20Public%20DocLib%20Global=(pageindex=5))

## How can I find out more and provide feedback?

Council is seeking the community's view on the proposed SRV. More information on the proposal is available on Council's website or we encourage you to attend one of the community drop-in information sessions. Send us your views by completing the online submission form, complete a form available in Council's Customer Service area and Library, or email [srvfeedback@goulburn.nsw.gov.au](mailto:srvfeedback@goulburn.nsw.gov.au) Keep an eye on Council's website, its social media page and in local media for more details about these drop-in sessions. Feedback from the community will be gathered up until 5pm on 3rd November 2023.

## What happens next?

After Council has considered the community feedback it will meet again to consider whether or not to advise IPART that an application will be prepared and submitted to request a special rate variation. This meeting will be held on 21 November 2023. IPART will conduct its own consultation, with public submissions likely to be sought in March 2024, before they make their determination in May 2024.

If approved, the SRV will be included in rates from 1 July 2024. IPART has not announced the timelines for this year's application process, so some dates are approximate, based on previous years.



## Appendix G: Open-ended submission response coding guide

Coded theme	Example comments
<b>Affordability and hardship</b>	<ul style="list-style-type: none"> <li>- Anything higher than the Base Case puts undue pressure on already stressed households</li> <li>- People will not be able to afford it.</li> <li>- As a pensioner, I struggle to pay my bills now. I would have no way of paying a 50% increase.</li> <li>- Simply won't be able to afford the increase with my current circumstances.</li> </ul>
<b>Cost of living pressures</b>	<ul style="list-style-type: none"> <li>- With the cost of living rising, the less of a rate rise will be better for the locals of Goulburn.</li> <li>- It's ridiculous to even consider putting the rates up with everything else going up in the world, how are people meant to survive?</li> <li>- People are already at breaking point with the cost of living.</li> </ul>
<b>Council efficiencies and cost savings</b>	<ul style="list-style-type: none"> <li>- Just like the rest of the community, Council must live within its means.</li> <li>- Council should sell all surplus or minimally used land and assets such as the old Bourke Street depot, which is only utilised by a handle of special interest groups.</li> <li>- You should look at your own budgets internally before going to the ratepayers for these increases.</li> <li>- Council needs to fix their internal cost waste. Look at top-heavy wage issued and wastage on using over-priced contractors.</li> </ul>
<b>Extent or timing of proposed SRV</b>	<ul style="list-style-type: none"> <li>- The increases in the special variations are too high and harsh.</li> <li>- The increases are not in line with CPI.</li> <li>- It is not reasonable to expect that we can afford such a large increase in such a short timeframe.</li> <li>- I do not believe such a drastic change is needed at this time.</li> </ul>
<b>Service levels and major projects review</b>	<ul style="list-style-type: none"> <li>- Sell the GPAC to a private company who can run it more efficiently and put a greater focus on basic (expected) Council services.</li> <li>- No more "special" projects that we cannot afford (how much is GPAC costing?). Do we really need a rail trail while people will be losing their homes?</li> <li>- Stop putting pot plans in parking sports and charts and tables where they aren't needed or required, and you may have enough money to do something the community actually wants and cares about.</li> <li>- How about not putting humps at the Bourke Street school, humps in front of all the other schools and stupid planter boxes in our car parks and save the money for other things needing to be done.</li> </ul>

Coded theme	Example comments
<b>Social and economic impact</b>	<ul style="list-style-type: none"> <li>- Is Council trying to force people out of the area or into poverty?</li> <li>- Goulburn will suffer and its residents will have people over-crowding the public housing system in the area, moving to other towns or worse homeless altogether.</li> <li>- The SRV can worsen the housing crisis in Goulburn by deterring investors away from the region.</li> <li>- So many struggling financially already and you will be the reason for a spike in homelessness. It's not just home owners, renters will be affected to as rent is increased to cover rates.</li> </ul>