LISMORE CITY COUNCIL

10 Year Financial Plan for the Years ending 30 June 2028 INCOME STATEMENT - GENERAL CONSOLIDATED

Current Year

Projected Years

excluded)	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Income from Continuing Operations											
Revenue:											
Rates & Annual Charges	34,247,600	34,991,281	38,933,002	39,983,817	41,064,330	42,174,317	43,314,482	44,485,823	45,689,117	46,922,553	48,189,766
User Charges & Fees	28,360,500	29,513,980	30,467,518	31,491,933	32,251,885	33,036,075	33,839,507	34,656,565	35,499,697	36,357,416	37,067,066
Interest & Investment Revenue	643,300	697,719	740,791	907,817	1,001,217	1,084,352	1,148,606	1,219,710	1,320,426	1,363,316	1,396,197
Other Revenues	3,135,500	2,742,003	2,813,519	2,882,563	2,956,430	3,029,168	3,105,568	3,180,056	3,259,447	3,337,680	3,358,399
Grants & Contributions provided for Operating Purposes	9,478,400	10,134,194	10,085,858	10,108,354	10,189,842	10,273,474	10,359,304	10,447,287	10,522,253	10,621,130	10,722,493
Grants & Contributions provided for Capital Purposes	9,642,100	9,054,849	9,646,424	11,978,823	2,012,163	2,046,359	2,081,327	2,117,383	2,154,246	2,192,231	2,229,537
Other Income:											
Net gains from the disposal of assets	-	-	-	-	-	-	-	-	-	-	-
Joint Ventures & Associated Entities	-	-	-	-	-	-	-	-	-	-	-
Total Income from Continuing Operations	85,507,400	87,134,027	92,687,114	97,353,306	89,475,866	91,643,745	93,848,793	96,106,823	98,445,185	100,794,326	102,963,458
Expenses from Continuing Operations											
Employee Benefits & On-Costs	30,553,300	30,957,971	31,664,025	32,374,831	33,172,461	33,970,020	34,806,814	35,643,750	36,515,052	37,387,206	38,227,425
Borrowing Costs	1,778,200	1,762,200	1,633,172	1,417,019	1,211,344	997,949	807,239	635,317	491,486	376,849	370,711
Materials & Contracts	23,902,300	21,635,734	21.683.418	21,966,046	21,831,103	22,333,696	23,033,240	23,540,376	24,172,167	24,718,445	25.249.832
Depreciation & Amortisation	14,760,300	15,089,519	15,455,496	15,827,767	16,209,443	16,600,558	17,001,448	17,412,358	17,833,640	18,265,421	18,707,997
Impairment		-	-	-	-	-	-	17,412,000		-	-
Other Expenses	4,888,100	4,842,319	4,970,075	5,345,254	5,207,521	5,318,151	5,462,815	5,945,090	5,718,654	5,831,952	5,969,561
Interest & Investment Losses	-,000,100	-,0-12,010	-,070,070	-	-	-	-	-	0,710,004	0,001,002	-
Net Losses from the Disposal of Assets	875,600	866,844	858,176	849,594	841,098	832,687	824,360	816,116	807,955	807,955	807,955
Joint Ventures & Associated Entities	073,000	-	030,170	040,004	041,030	002,007	024,000	010,110	007,555	007,000	007,555
Total Expenses from Continuing Operations	76,757,800	75,154,587	76,264,361	77,780,510	78,472,971	80,053,060	81,935,916	83,993,008	85,538,955	87,387,828	89,333,481
Total Expenses from Continuing Operations	70,737,000	73,134,307	70,204,301	77,700,510	70,472,371	00,033,000	01,303,310	05,555,000	03,330,333	07,307,020	03,333,401
Operating Result from Continuing Operations	8,749,600	11,979,440	16,422,753	19,572,796	11,002,896	11,590,684	11,912,877	12,113,815	12,906,230	13,406,498	13,629,978
Discontinued Operations - Profit/(Loss)	-	-	-	-	-	-	-	-	-	-	-
Net Profit/(Loss) from Discontinued Operations	-	-	-								-
Net Operating Result for the Year	8,749,600	11,979,440	16,422,753	19,572,796	11,002,896	11,590,684	11,912,877	12,113,815	12,906,230	13,406,498	13,629,978
Not Oneseting Result before Create and Contributions are sided for											
Net Operating Result before Grants and Contributions provided for											

LISMORE CITY COUNCIL 10 Year Financial Plan for the Years ending 30 June 2028 **BALANCE SHEET - GENERAL CONSOLIDATED** Current Year **Projected Years** Scenario: Model 2 Long Term Financial Plan 2018 - 2028 (Business SRV excluded) 2017/18 2018/19 2019/20 2020/21 2021/22 2022/23 2023/24 2024/25 2025/26 2026/27 2027/28 \$ ASSETS **Current Assets** Cash & Cash Equivalents 10.095.183 8.691.442 8.773.628 10.846.635 13.351.076 18.469.365 23.761.232 29.356.002 36.583.442 44.308.911 52.736.095 3.990.798 3,990,798 3,990,798 3,990,798 3,990,798 3,990,798 3,990,798 3.990.798 3.990.798 3.990.798 Investments 3,990,798 11,458,116 Receivables 9,875,671 9,651,097 10,157,827 10,503,487 10,630,581 11,040,741 11,883,388 12,370,446 12,871,517 13,277,628 Inventories 4,238,777 3,985,454 3,990,660 4,025,782 4,007,734 4,070,864 4,159,072 4,222,781 4,302,363 4,371,043 4,438,705 Other 64.857 60.094 60.486 62.005 61.349 62.764 64.720 67.015 67.945 69.468 71.033 Non-current assets classified as "held for sale" **Total Current Assets** 28,265,285 26,378,885 26,973,399 29,428,707 32,041,537 37,634,532 43,433,938 49.519.984 57.314.993 65,611,737 74.514.259 Non-Current Assets Investments 1,222,202 1.222.202 1,222,202 1,222,202 1,222,202 1,222,202 1.222.202 1,222,202 1.222.202 1,222,202 1,222,202 Receivables 1.291.079 1.312.506 1.430.193 1.461.840 1.494.371 1.527.776 1.562.099 1.597.342 1.633.560 1.670.671 1.708.530 Inventories 132,270 132,270 132,270 132,270 132,270 132,270 132,270 132,270 132,270 132,270 132,270 Infrastructure, Property, Plant & Equipment 874.087.900 887.088.176 899.833.244 914.480.453 916.648.175 919.935.828 923.478.336 927.418.499 930.323.915 933.875.028 937.273.115 Investments Accounted for using the equity method Investment Property Intangible Assets 215,400 212,800 210,200 207,600 205,000 202,400 199,800 197,200 194,600 192,000 189,400 Non-current assets classified as "held for sale" Other 876,948,851 889,967,955 902,828,109 917,504,365 919,702,018 923,020,477 926,594,707 930,567,514 933,506,548 937,092,171 940.525.517 **Total Non-Current Assets** TOTAL ASSETS 905.214.137 916.346.840 929.801.508 946.933.072 951.743.555 960.655.009 970.028.645 980.087.498 990.821.541 1.002.703.909 1.015.039.777 LIABILITIES **Current Liabilities** Bank Overdraft Payables 15,310,037 14,321,100 14,314,016 15,023,284 12,264,571 12,741,540 13,106,599 13,525,338 13,456,451 13,584,021 13,784,211 Borrowings 3,433,700 3,156,200 2,904,300 2,473,700 2,103,300 1,651,700 1.494.300 979,400 7,510,672 7,510,672 7,510,672 7,510,672 7,510,672 7,510,672 7,510,672 Provisions 7,510,672 7,510,672 7,510,672 7,510,672 Liabilities associated with assets classified as "held for sale" 25,967,655 22,931,443 23,139,309 **Total Current Liabilities** 22,820,709 21,831,772 21,824,688 23,156,512 23,090,971 22,618,822 22,588,993 22,274,283 Non-Current Liabilities Payables Borrowings 27.589.500 27.731.700 24.770.700 18.186.500 15.030.300 12.126.000 9.652.300 7.549.000 5.897.300 4.403.000 3.423.600 Provisions 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 2,131,328 Investments Accounted for using the equity method Liabilities associated with assets classified as "held for sale" **Total Non-Current Liabilities** 29,720,828 29,863,028 26.902.028 20,317,828 17.161.628 14.257.328 11,783,628 9,680,328 8,028,628 6.534.328 5.554.928 TOTAL LIABILITIES 52.541.537 51,694,800 48,726,716 46,285,484 40,093,071 37,413,840 34,874,599 32.819.638 30,647,451 29,123,321 27,829,211 **Net Assets** 852.672.600 864.652.040 881,074,792 900.647.588 911.650.484 923,241,168 935,154,045 947,267,860 960.174.090 973.580.588 987,210,565 **EQUITY** Retained Earnings 399.487.600 411.467.040 427.889.792 447.462.588 458.465.484 470.056.168 481.969.045 494.082.860 506.989.090 520.395.588 534.025.565 453,185,000 453,185,000 453,185,000 453,185,000 453,185,000 453,185,000 453,185,000 453,185,000 453,185,000 453,185,000 Revaluation Reserves 453,185,000 Council Equity Interest 852,672,600 864,652,040 881,074,792 900,647,588 911.650.484 923,241,168 935,154,045 947,267,860 960.174.090 987,210,565 973,580,588 Minority Equity Interest

881,074,792

900,647,588

911,650,484

923,241,168

935,154,045

947,267,860

960,174,090

973,580,588

852,672,600

864,652,040

Total Equity

987,210,565

LISMORE CITY COUNCIL 10 Year Financial Plan for the Years ending 30 June 2028											
CASH FLOW STATEMENT - GENERAL CONSOLIDATED Scenario: Model 2 Long Term Financial Plan 2018 - 2028 (Business SRV	Current Year					Projected	d Years				
excluded)	2017/18 \$	2018/19 \$	2019/20 \$	2020/21 \$	2021/22 \$	2022/23 \$	2023/24 \$	2024/25 \$	2025/26 \$	2026/27 \$	2027/28
Cash Flows from Operating Activities	· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>	<u> </u>	·	· ·	,	·	· ·	<u> </u>	<u> </u>
Receipts:											
Rates & Annual Charges	33,965,191 28,291,487	34,925,821	38,586,083	39,891,326	40,969,225	42,076,619	43,214,118 33,827,780	44,382,715	45,583,197	46,813,981	48,078,239
User Charges & Fees Interest & Investment Revenue Received	1,127,683	29,496,707 647,637	30,453,361 645,049	31,476,673 836,985	32,240,810 916,456	33,024,635 908,423	975,123	34,644,639 1,036,847	35,487,378 1,087,928	36,344,885 1,117,193	37,055,868 1,132,212
Grants & Contributions	19,120,500	19,189,043	19,732,282	22,087,177	12,202,005	12,319,833	12,440,631	12,564,670	12,676,498	12,813,361	12,952,030
Bonds & Deposits Received	-	-	-	-	-	-	-	-	-	-	-
Other	5,872,314	3,078,869	2,648,683	2,684,989	2,988,763	2,871,717	2,940,519	3,018,534	3,088,041	3,167,880	3,302,279
Payments: Employee Benefits & On-Costs	(30,553,300)	(30,957,971)	(31,664,025)	(32,374,831)	(33,172,461)	(33,970,020)	(34,806,814)	(35,643,750)	(36,515,052)	(37,387,206)	(38,227,425)
Materials & Contracts	(24,350,012)	(21,703,434)	(21,618,399)	(21,800,553)	(21,870,589)	(22,261,174)	(22,941,405)	(23,324,798)	(24,223,323)	(24,642,148)	(25,162,024)
Borrowing Costs	(1,778,200)	(1,762,200)	(1,633,172)	(1,417,019)	(1,211,344)	(997,949)	(807,239)	(635,317)	(491,486)	(376,849)	(370,711)
Bonds & Deposits Refunded Other	(4.000.400)	(4.040.010)	(4.070.07E)	(E 04E 0E4)	(F 007 F01)	(F.010.1F1)	(E 400 01E)	(5,945,090)	(E 710 CE4)	(F 001 0F0)	/F 000 F01)
Other	(4,888,100)	(4,842,319)	(4,970,075)	(5,345,254)	(5,207,521)	(5,318,151)	(5,462,815)	(5,945,090)	(5,718,654)	(5,831,952)	(5,969,561)
Net Cash provided (or used in) Operating Activities	26,807,564	28,072,153	32,179,787	36,039,493	27,855,344	28,653,931	29,379,897	30,098,450	30,974,527	32,019,146	32,790,908
Cash Flows from Investing Activities Receipts:											
Sale of Investment Securities	-	-	-	-	-	-	-	-	-	-	
Sale of Investment Property	-	-	-	-	-	-	-	-	-	-	-
Sale of Real Estate Assets	-	4 550 000	- 4 400 000	-	-	-	-	-	-	-	-
Sale of Infrastructure, Property, Plant & Equipment Sale of Interests in Joint Ventures & Associates	1,541,900	1,559,600	1,100,800	1,124,000	1,048,800	1,081,300	1,261,300	1,081,300	1,261,300	100,000	
Sale of Interests in John Ventures & Associates	-	-	-	-	-	-	-	-	-	-	-
Deferred Debtors Receipts	-	-	-	-	-	-	-	-	-	-	-
Sale of Disposal Groups	-	-	-	-	-	-	-	-	-	-	-
Distributions Received from Joint Ventures & Associates	-	-	-	-	-	-	-	-	-	-	-
Other Investing Activity Receipts Payments:	-	-	-	-	-	-	-	-	-	-	-
Purchase of Investment Securities	-	-	-	-	-	-	-	-	-	-	-
Purchase of Investment Property	-	-	-	-	-	-	-	-	-	-	-
Purchase of Infrastructure, Property, Plant & Equipment	(29,912,781)	(31,177,694)	(30,237,401)	(31,939,986)	(22,966,002)	(21,460,743)	(22,445,031)	(23,111,279)	(22,905,087)	(22,741,977)	(22,869,424)
Purchase of Real Estate Assets Purchase of Intangible Assets	-	-	-	-	-	-	-	-	-	-	-
Deferred Debtors & Advances Made	-	-	-	-	-	-	-	-	-	-	-
Purchase of Interests in Joint Ventures & Associates	-	-	-	-	-	-	-	-	-	-	-
Contributions Paid to Joint Ventures & Associates	-	-	-	-	-	-	-	-	-	-	-
Other Investing Activity Payments	-	-	-	-	-	-	-	-	-	-	-
Net Cash provided (or used in) Investing Activities	(28,370,881)	(29,618,094)	(29,136,601)	(30,815,986)	(21,917,202)	(20,379,443)	(21,183,731)	(22,029,979)	(21,643,787)	(22,641,977)	(22,869,424)
Cash Flows from Financing Activities Receipts:											
Proceeds from Borrowings & Advances	2,245,300	3,673,000	551,000	150,000	-	-	-	-	-	-	
Proceeds from Finance Leases			-	-	-	-	-	-	-	-	-
Other Financing Activity Receipts	-	-	-	-	-	-	-	-	-	-	-
Payments: Repayment of Borrowings & Advances	(3,427,800)	(3,530,800)	(3,512,000)	(3,300,500)	(3,433,700)	(3,156,200)	(2,904,300)	(2,473,700)	(2,103,300)	(1,651,700)	(1,494,300)
Repayment of Finance Lease Liabilities Distributions to Minority Interests	-	-	-	-	-	-	-	-	-	-	-
Other Financing Activity Payments	-	-	-	-	-	-	-	-	-	-	-
Net Cash Flow provided (used in) Financing Activities	(1,182,500)	142,200	(2,961,000)	(3,150,500)	(3,433,700)	(3,156,200)	(2,904,300)	(2,473,700)	(2,103,300)	(1,651,700)	(1,494,300)
Net Increase/(Decrease) in Cash & Cash Equivalents	(2,745,817)	(1,403,741)	82,186	2,073,007	2,504,441	5,118,289	5,291,867	5,594,770	7,227,441	7,725,469	8,427,184
plus: Cash, Cash Equivalents & Investments - beginning of year	12,841,000	10,095,183	8,691,442	8,773,628	10,846,635	13,351,076	18,469,365	23,761,232	29,356,002	36,583,442	44,308,911
Cash & Cash Equivalents - end of the year	10,095,183	8,691,442	8,773,628	10,846,635	13,351,076	18,469,365	23,761,232	29,356,002	36,583,442	44,308,911	52,736,095
Cash & Cash Equivalents - end of the year	10,095,183	8,691,442	8,773,628	10,846,635	13,351,076	18,469,365	23,761,232	29,356,002	36,583,442	44,308,911	52,736,095
Investments - end of the year	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000	5,213,000
Cash, Cash Equivalents & Investments - end of the year	15,308,183	13,904,442	13,986,628	16,059,635	18,564,076	23,682,365	28,974,232	34,569,002	41,796,442	49,521,911	57,949,095

LISMORE CITY COUNCIL

10 Year Financial Plan for the Years ending 30 June 2028 **KEY PERFORMANCE INDICATORS - GENERAL CONSOLIDATED**

Scenario: Model 2 Long Term Financial

Plan 2018 - 2028 (Business SRV

excluded)

Current Year **Projected Years** 2017/18 2018/19 2019/20 2020/21 2021/22 2022/23 2023/24 2024/25 2025/26 2026/27 2027/28 Operating Performance Ratio Snapshot Actual Ratio -0.02% 4.86% 9.19% 9.89% 11.24% 11.58% 11.61% 11.50% 12.01% 12.19% 12.12% Own Source Operating Revenue Ratio Snapshot Actual Ratio 77.64% 77.98% 78.71% 77.31% 86.36% 86.56% 86.74% 86.93% 87.12% 87.29% 87.42% Debt Service Cover Ratio Snapshot **Actual Ratio** 3.17 3.90 4.81 5.45 5.87 6.73 7.67 9.28 11.52 15.12 16.78 Building & Infrastructure Renewals Ratio Snapshot Actual Ratio 80.52% 78.02% 97.76% 100.85% 80.71% 80.78% 81.42% 85.70% 84.84% 85.00% 84.32% Infrastructure Backlog Ratio Snapshot Actual Ratio 0.12 0.11 0.10 0.08 0.09 0.09 0.09 0.10 0.10 0.10 0.11 Snapshot Asset Maintenance Ratio Actual Ratio 1.15 1.15 1.15 1.16 1.18 1.19 1.20 1.37 1.14 1.14 1.17 1.57 1.49 1.47 1.46 1.43 1.42 1.41 1.39 Real Operating Expenditure Ratio Actual Ratio 1.41 1.39 1.38

Within green benchmark (green min and/or green max)

Not within benchmark (amber min and/or amber max)

Benchmarks- Key	Measure
Operating Performance Ratio	>0%
Own Source Operating Revenue Ratio	>60%
Debt Service Cover Ratio	>2%
Building & Infrastructure Renewals Ratio	>100%
Infrastructure Backlog Ratio	<2%
Asset Maintenance Ratio	>100%
Real Operating Expenditure	Reducing Over Period

Within green benchmark

above amber maximum below amber minimum